



# 2023

## HAINAN FREE TRADE PORT

# INVESTMENT

# GUIDE

全球投资服务热线  
Global Investment Service

 4008-413-413

 [www.investhainan.cn](http://www.investhainan.cn)





photo by Meng Zhijun

## Preface

During his inspection tour in Hainan on April 2022, President Xi Jinping made the instructions to:

- **Accelerate the construction of a Free Trade Port with Chinese characteristics and global influence;**
- **Turn Hainan into a demonstration of China's reform and opening up in the new era;**
- **Build the Hainan Free Trade Port as a beautiful showcase to convey China's image.**

In October 2022, Xi mentioned in the report: "We have pursued a more proactive strategy of opening up." "We have worked to build a globally-oriented network of high-standard free trade areas and accelerated the development of pilot free trade zones and Hainan Free Trade Port. As a collaborative endeavor, the Belt and Road Initiative has been welcomed by the international community both as a public good and a cooperation platform."

Hainan Free Trade Port shall be focused on promoting the liberalization and facilitation of trade and investment by facilitating the free, orderly, safe, and convenient flow of production factors into/out of it and establishing a modern industrial system, be guaranteed with special tax system arrangements, an efficient social governance system and a complete system of rule of law, and commit to constantly improving its law-based, international and favorable business environment and its fair, unified and efficient market environment.

The year of 2023 will be a crucial year for special customs operations across the whole island. With the entry into force of the Regional Comprehensive Economic Partnership (RCEP), Hainan Free Trade Port will become a "hub" connecting China, the RCEP region and the world market.

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# A Glimpse of Hainan



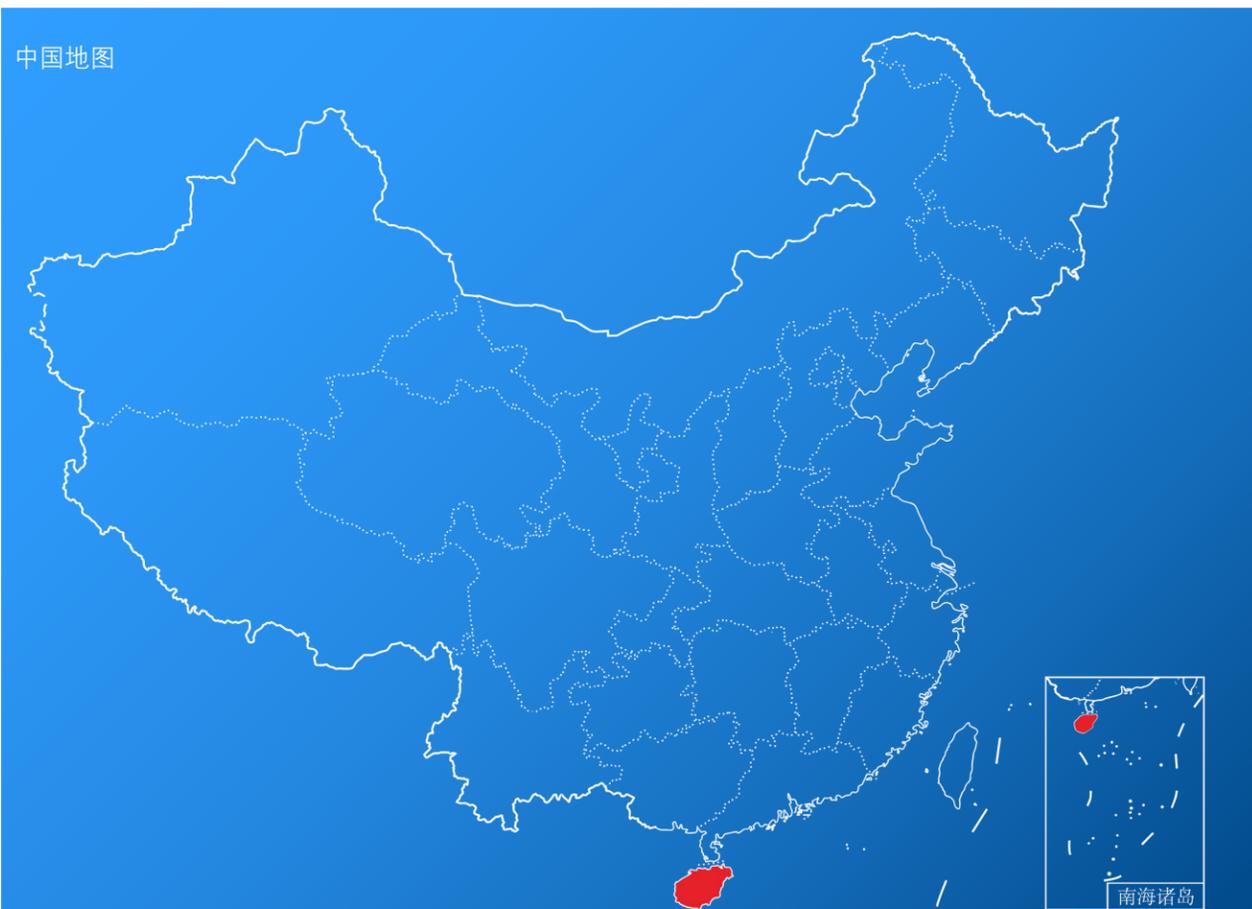
## Geographic Location

### The Southernmost Province of China

Hainan overlooks Guangdong across the Qiongzhou Strait to the north and Vietnam across the Beibu Gulf to the west and is adjacent to the Philippines, Brunei, Indonesia and Malaysia to the east and the south of the South China Sea.

### The Largest Province of China

Hainan covers a land area of **35,400 square kilometers** and a sea area of **2 million square kilometers**, administering various islands including Hainan Island, Xisha, Zhongsha and Nansha islands, as well as their waters.



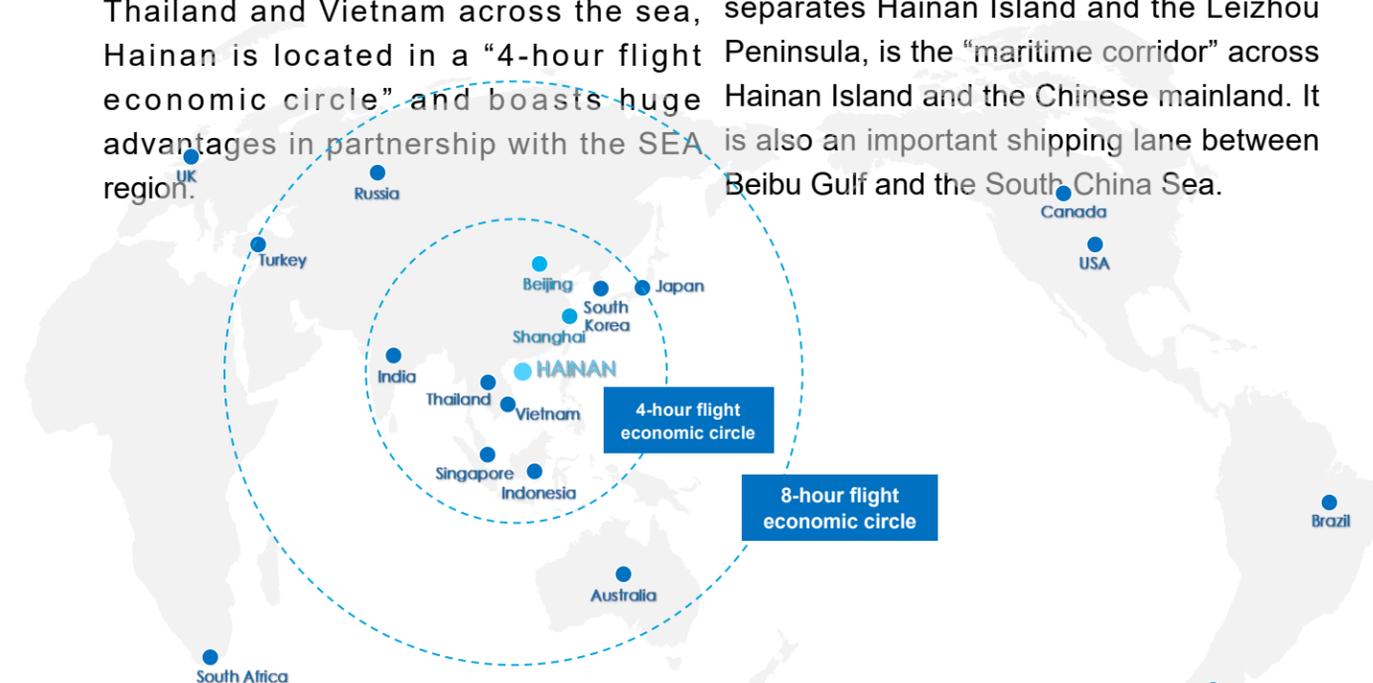
### Unique Location Advantage

Located in the **overlapping area** of South China Economic Circle, Guangxi Beibu Gulf Economic Zone, ASEAN economic circle and SEA economic circle, Hainan is a major shipping hub that connects China's South-East coastal areas with ASEAN and SEA markets as well as an important portal for China opening-up to the Pacific and the Indian Ocean.

## Transportation

### An Anchor of the "External Circulation"

As a strategic anchor of the "Belt and Road" initiative and a key stop along the new western land-sea corridor, Hainan is the nearest to the SEA region among all provinces in China. Facing the Philippines, Indonesia, Brunei, Malaysia, Singapore, Thailand and Vietnam across the sea, Hainan is located in a "4-hour flight economic circle" and boasts huge advantages in partnership with the SEA region.



#### 4-hour Flight Economic Circle:

Covering **21** countries and regions, which account for **47%** of the global population

#### 8-hour Flight Economic Circle:

Covering **59** countries and regions, which account for **67%** of the world population

### Air Transport

#### Global Access

Three international airports: Haikou Meilan International Airport, Sanya Phoenix International Airport & Qionghai Bo'ao Airport. More routes to and from major destinations worldwide are added. It is expected that air service to 210 cities, including 80 overseas destinations, will be available by 2025.

### Waterway Transport

#### "5 Ports in 4 Directions" Network

A waterway transport network with "5 ports in 4 directions with 2 hubs" will take shape by 2025. By then, Hainan is expected to offer 80 berths of 10,000 tons and above, have an overall handling capacity of 350 million tons and 7.5 million TEUs of cargo.

### Railway

#### A High-speed Railway Network

A railway network composed of Hainan Roundabout Railway, Hainan Western Ring Railway, Guangdong-Hainan Cross-sea Railway & Ferry, and two freight railway branch lines.

### Expressway

#### Full Coverage

The total length of available highways in service in Hainan is expected to reach 42,000 kilometers by 2025.

### Population

According to the results of the seventh national census in 2020, the total population of 19 cities and counties in Hainan is 10,081,232, an increase of 16.26% (or 1,409,747) compared with that in the sixth national census in 2010 and an average growth rate of 1.52%. Among them, 6,075,981 (which accounts for 60.27%) of the total population live in cities and towns and 4,005,251 (which accounts for 39.73%) in rural areas.

### Ethnic Groups

The Han, Li, Miao, and Hui ethnic groups in Hainan Province have lived here for generations. The rest of the ethnic groups moved here after the liberation, including cadres, workers and immigrants, who were scattered throughout the province. The Li nationality people are the earliest residents on Hainan Island. Most of the Li, Miao, and Hui who have lived here for generations live in the central and southern counties of Qiongzong, Baoting, Baisha, Lingshui, Changjiang, Sanya and Wuzhishan. Han people mainly gather in the northeast, north and coastal areas. According to the results of the seventh national census in 2020, among the province's population, the Han population is 8,498,241, accounting for 84.3%; the ethnic minority population is 15,82991, accounting for 15.7%.

### Tourism

In 2022, Hainan received more than 60 million visitors and a total tourism revenue of 105.476 billion yuan.

### Economic Overview

Hainan's GDP has been steadily increased. In 2022, the total GDP is 681.822 billion yuan at constant prices, an increase of 0.2% year-on-year. (Source: data released by Hainan Provincial Bureau of Statistics on 19 January, 2023)

### Industrial Mix

The value added of the primary industry increased by 141.779 billion yuan, a year-on-year increase of 3.1%; the value added of the secondary industry decreased by 131.094 billion yuan, a year-on-year decrease of 1.3%; the value added of the tertiary industry decreased by 40.8949 billion yuan, a year-on-year decrease of 0.2%.

In 2022, Hainan's modern service industry achieved an added value of 212.47 billion yuan, with a current price growth rate of 5.5%. The proportion of added value of the modern service industry in the GDP increased, and the overall enterprise revenue continued to grow, with an increasing investment in research and development. The R&D investment of modern service industry enterprises above a certain scale in the province was 5.569 billion yuan, a year-on-year increase of 70.3%, an increase of 30.8 percentage points higher than the previous year. Among them, the information transmission, software and information technology service industry enterprises had the greatest R&D investment, with a total R&D investment of 4.305 billion yuan for the year, a year-on-year increase of 91.4%.

### Foreign Investment

In 2022, 1,352 new foreign-invested enterprises were established in Hainan, realising US\$4.05 billion in actual use of foreign investment, an increase of 15% year-on-year. The structure of foreign investment utilised in Hainan continues to be optimised, with US\$3.74 billion of actual foreign investment used in modern service industries, up 16.1% year-on-year, accounting for 92% of all foreign investment, up from 61% in 2018.

## Natural Resources

### Marine Resources

As one of the provinces with the richest marine resources in China, Hainan boasts the largest sea area among all provinces.



1

#### Biotic Resources

The marine ecosystem with diversity on Hainan Island offers various food resources and makes a perfect tourism destination.



2

#### Fishery Resources

Hainan boasts wide marine fishing grounds with fish diverse in specials, fast in growth and long in fishing seasons. Also, with a large area of shallow waters and mudflats, Hainan Island is an ideal place for fish farming.



3

#### Mineral Resources

The rich crude oil and natural gas resources in South China Sea make Hainan another "Persian Gulf".



4

#### Tourism Resources

Hainan Island has a mild temperature without extremes of heat or cold and a sound marine environment, offering unique marine scenery with bathing resorts, beaches and underwater tropical scenic spots.



5

#### Exploitable Land

Hainan has various islands and ports that are ideal choices for marine transportation and farming. These islands, if facilitated with infrastructure, can be adapted to bases for fishery supplies, trade and tourism development, and tropical marine science research and experimentation.

### Tropical Resources

Hainan features a tropical monsoon climate with abundant sunshine, a warm temperature and rich rainfall. Rainfall is concentrated between May and October when the east of the island (where the windward slopes of the southeast monsoon locate) receives more rainfalls than the west coastal area (the leeward slopes).



#### Rich Tropical and Biotic Resources

The abundant sunshine, high temperatures in summer and rainy wet seasons produce a tropical climate with rich tropical biotic resources.

#### The Largest Tropical Gene Pool in China

Hainan is the largest tropical gene pool in China. Efficient tropical agriculture is available as triple cropping is practiced here. Hainan has various species of tropic crops and is a major tropical area in China.

#### Tropical Agricultural Resources

Hainan is diverse in tropical industrial crops, such as rubber, sisal and cocoa. When North China is covered with heavy snow, Hainan sees its perfect season for melons and vegetables. Also, tropical flowers breeding and tropical fresh water and marine culture farming are prosperous here.

## Distinctive Strength

### Diverse Industries

Led by **Tourism, Modern Service, High-Tech Industries, Efficient Agriculture with Tropical Features**

### Vast Territory

**13 times** the total area of the remaining 20 free trade zones in China

### Key Location

Adjacent to Southeast Asia, facing the Pacific Ocean and the Indian Ocean, Hainan is an **Important Gateway of Opening-up**.

### System Integration Innovation

The building of a free trade port policy system is underway with an emphasis on **Integrated Policy Innovation**

## “A new pattern of coordinated regional development with three poles, belt and zone”

“Three poles” : Strengthening the Haikou Economic Circle, Sanya Economic Circle and Dan Yang Economic Circle

“Belt” : Collaborative promotion of the coastal city belt

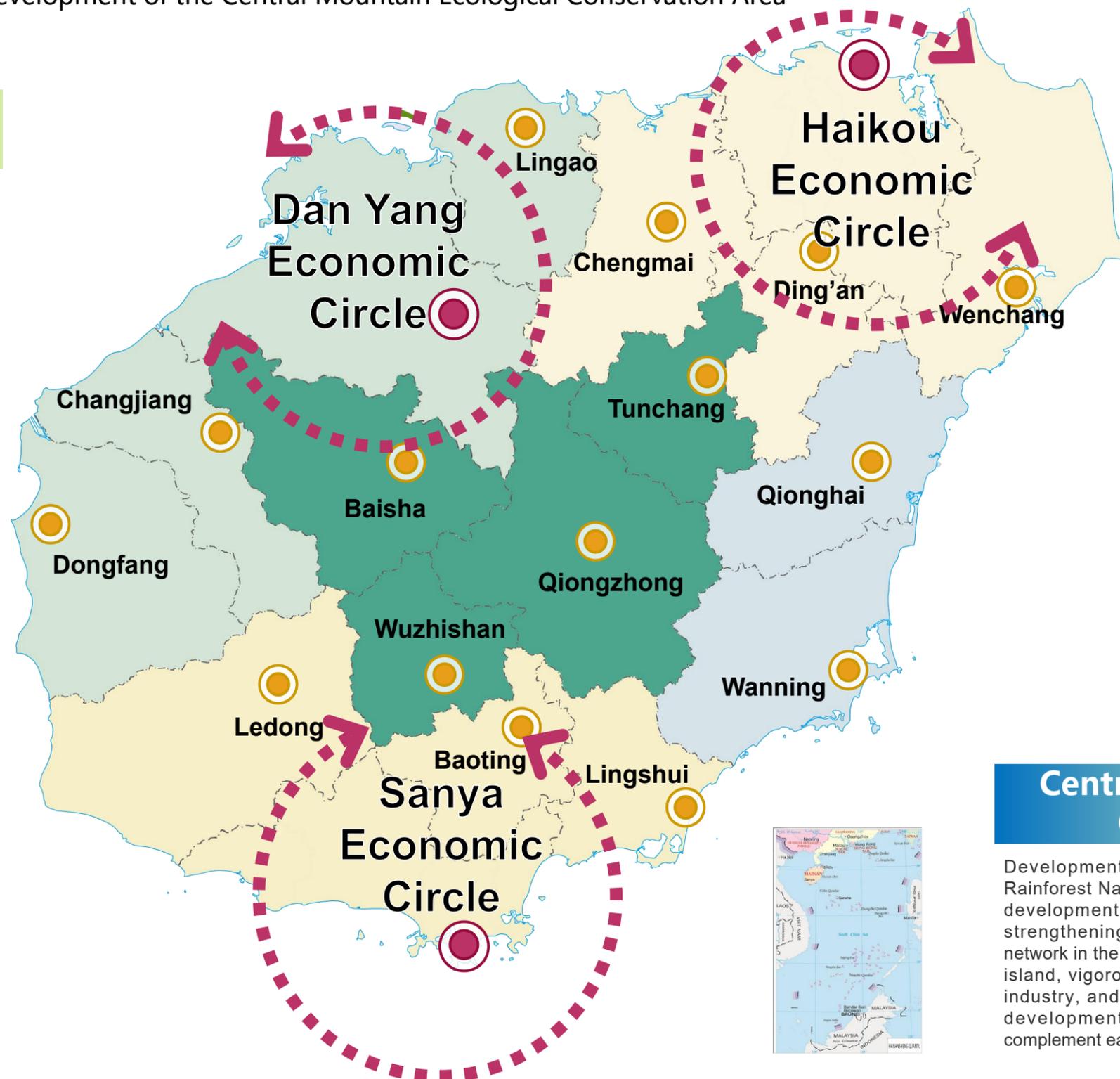
“Zone” : Accelerating the development of the Central Mountain Ecological Conservation Area

### Dan Yang Economic Circle

Development Objective: To create a demonstration and pioneer area for the integrated development of industry and city in Hainan's free trade port by tapping the development potential of the historic and cultural city, combining the policy, location and industrial advantages of Yangpu with the urban functions and hinterland advantages of Danzhou, and accelerating integrated development.

### Sanya Economic Circle

Development Objective: to make good use of Sanya's international tourism, science and technology innovation resources, drive the development of Lingshui, Ledong, Baoting and other surrounding cities and counties, cultivate and develop future industries such as southern propagation, deep sea and a new generation of information technology industry, to build Hainan free trade port into international tourism destination.



### Haikou Economic Circle

Development Objective: To give full play to the driving role of Haikou, linking up with neighboring cities and counties such as Wenchang, Chengmai, Ding'an and Tunchang, comprehensively enhance the development capacity of the Haikou Economic Circle, focusing on shaping a new competitive advantage of the Greater Haikou, and build a core leading area of a free trade port with Chinese characteristics.

### Coastal urban belt

Development Objective: To take the tourism highway around the island as the main axis, take the high-speed railway and motorway around the island as the transportation corridor, accelerate the formation of "2+3" central coastal cities, promoting the coordinated development of coastal towns, and build a world-class coastal city belt with the central city as the leader and the coordinated development of small, medium and large towns.

### Central Mountain Ecological Conservation Area

Development goals: The construction of Hainan Tropical Rainforest National Park will be used as a grasp, insisting on development in protection and protection in development, strengthening the connection between the multi-level road network in the central region and the tourist highway around the island, vigorously developing the tropical rainforest tourism industry, and promoting the formation of a new situation of development in which mountains and seas interact and complement each other.

# Investment in Hainan

# The Law of the People's Republic of China on the Hainan Free Trade Port

## Legislative Guidance

The Law of the People's Republic of China on the Hainan Free Trade Port was adopted, laying a legal foundation for the construction operations of the Hainan FTP. A series of supporting regulations have also taken effect, including the Regulations of Hainan FTP on International Vessels, Social Credit Regulation of the Hainan FTP, Regulations on Improving Business Environment of Hainan FTP, and Hainan FTP Regulation on Fair Competition.

## Autonomy of Reforms

The law offers the Hainan FTP autonomy for formulating regulations under the provisions of the Constitution and the basic principles of laws and administrative regulations. Room for flexibility is given in light of the actual conditions and needs of the Hainan Free Trade Port.

### Trade Liberalization and Facilitation

Except items on the lists of prohibited or restricted imports and exports, all the goods and articles may freely transfer between overseas areas and HNFTP, but the Customs shall conduct supervision by law. The principle of equal footing for both overseas and domestic market participants shall be followed for cross-border trade in services not on the negative lists.

#### Free and convenient cross-border capital flow:

Hainan FTP shall ensure that the financial sector serves the real economy and work for the free and convenient capital flow between Hainan FTP and overseas regions in an orderly manner.

#### Free and convenient flow of people:

Hainan FTP shall adopt more open talent and residence policies to pool talents; over 30 professional qualification examinations have been open to non-mainland Chinese personnel and over 200 qualified non-mainland Chinese professional qualifications have been acknowledged.

#### Liberalization and Facilitation of Transportation:

Hainan FTP shall adopt more open airspace and shipping control, extend the application of the Fifth and the Seventh Freedom of The Air, and establish the "Yangpu Port of China" as the port of registry.

#### Safe and Orderly Flow of Data:

Hainan FTP shall launch pilot projects of cross-border data flow management, expand the openness of communication services, and gradually eliminate foreign equity limits for joint ventures.

### Investment Liberalization and Facilitation

Promoting minimal approval procedures in all respects, a more simplified negative list for foreign investment and a simplified special lists for market access relaxation. Granting enterprises market access with prior commitment for more convenience in inward investment.

# Special Tax System Arrangements

## Zero Tariffs

Before special customs operations across Hainan Island, some imported goods on the "zero tariff" lists shall be exempted from import tariffs, import value-added taxes and consumption taxes. Upon special customs operations across Hainan Island, imported commodities not on the catalogue of imported taxable commodities are exempted from import duties when entering Hainan Free Trade Port.

Negative List	Production equipment imported for self-use.
Positive List	Ships, aircrafts and other means of transport and yachts imported to the island for transportation and tourism.
Positive List	Raw and auxiliary materials imported for the entities' own production or for processing trade or service trade activities "with both ends abroad" (importing materials for exporting the final product/service)
Positive List	Imported goods consumed by residents of Hainan Island (to be released)

Goods entering the Chinese mainland from HNFTP shall be subject to an import tax in principle; For output products produced by encouraged industrial enterprises without or with imported intermediary products, whose added value exceeds 30% (inclusive) after be processed at the Hainan Free Trade Port, they are exempt from import tariffs when entering the Chinese mainland, and their import value-added tax and consumption tax shall be levied in accordance with regulations.

## Low Tax Rates

- For encouraged industries, enterprises that are registered in Hainan Free Trade Port and have a practical operational record are entitled to a reduced corporate tax rate of 15%.
- For tourism, modern service and high-tech industries, enterprises established in Hainan Free Trade Port are entitled to corporate tax exemption for income from new overseas direct investment before 2025.
- Qualified capital expenditure is allowed to be included in the current cost and fully deducted at one time when calculating the taxable income or adopt an accelerated depreciation or amortization approach.
- Qualified talents are entitled to a maximum of 15% effective individual income tax rate.

## Simplified Tax System

- Taxes and fees, such as value-added tax, consumption tax, vehicle purchase tax, urban maintenance and construction tax and education surcharges, shall be streamlined and combined, and sales tax shall be levied on retailed goods and services upon special customs operations across Hainan Island
- For goods entering Hainan FTP from the Chinese mainland, the value-added tax and consumption tax that has been collected shall be refunded

## 60 SELECTED KEY POLICIES OF HAINAN FTP

1. Maximum personal income tax of 15% for eligible talents
2. Corporate income tax of 15% on encouraged industrial enterprises
3. Exemption from import duties, import value-added tax and consumption tax on imported production equipment for enterprises' own use
4. Exemption from import duties, import value-added tax and consumption tax on imported operational vehicles and yachts
5. Exemption from import duties, import value-added tax and consumption tax on raw and auxiliary materials imported for production
6. Exemption from import duties, import value-added tax and consumption tax on imported goods purchased by island residents
7. Quota for island departure duty-free shopping raised to RMB 100,000 per person per year and with expanded categories of duty-free products
8. Exemption from corporate tax on the income acquired from new foreign direct investment before 2025 for tourism, modern services and high-tech industry enterprises
9. Qualified capital expenditures to be fully tax-deductible; or accelerated depreciation and amortization
10. Tax exemption on imports and sales for overseas exhibits during the exhibition
11. Products originating from Hainan, including output products whose added value exceeds 30 percent after the domestic processing of imported intermediary products, are exempt from taxes when entering the rest of China
12. Allowing flights in and out of Hainan to refuel with bonded aviation fuel
13. Export tax rebates on domestically built ships that are registered at Yangpu Port of China and engaged in international transport
14. Allowing ships engaged in domestic and foreign trade that transit at Yangpu Port of China to refuel with bonded oil
15. Building Yangpu Port of China into an international port of registry
16. Adopting a trial policy of tax rebates at the port of departure on goods that use Yangpu Port of China as a transit port for the final departure from China
17. Adopting an import & export management system featuring 'free flow through the first line and efficient control at the second line' in Yangpu Bonded Port Area and other qualified zones
18. Allowing overseas high-level universities and vocational colleges specialized in science, engineering, agriculture and medicine to open branch schools independently in Hainan
19. Building Hainan into an international education innovation island
20. Establishing a multi-functional free trade account system
21. Replacing pre-audit with post-audit for the banking sector on authenticity review of cross-border and new international trade
22. Applying the negative list of cross-border trade in services for Hainan Free Trade Port
23. Granting enterprises market access with a prior commitment
24. Applying the special list of market access to Hainan Free Trade Port
25. Applying the negative list of foreign investment access to Hainan Free Trade Port
26. Treating domestic and foreign enterprises as equals in government procurement
27. Implementing a more convenient visa-free entry policy
28. Salary ranges employed as main indices to evaluate talents

## 60 SELECTED KEY POLICIES OF HAINAN FTP

29. Implementing a negative list management system on the issuance of work permits for foreign employees
30. Permitting foreign personnel to serve as legal representatives in legal bodies, public institutions and state-owned enterprises
31. Removing restrictions on overseas ship and aircraft financing
32. Decentralizing the registration management of foreign debts issued by enterprises to Hainan
33. Expanding the scope of cross-border asset transfer
34. Prioritizing the support of listing Chinese enterprises overseas
35. Allowing enterprises listed overseas to handle foreign exchange registration directly at banks
36. Establishing Hainan International Intellectual Property Rights Exchange
37. Supporting overseas securities, funds, and futures institutions to set up wholly-owned or jointly-owned institutes in Hainan
38. Supporting the establishment of property insurance, life insurance and reinsurance companies, mutual insurance organizations and self-insurance companies
39. Supporting to develop cross-border medical insurance products in cooperation with overseas institutions
40. Supporting the construction of trading venues for international energy, shipping, property rights and equity stakes
41. Enabling non-residents to participate in trading and fund settlement at trading venues
42. Developing over-the-counter (OTC) derivatives services
43. Conducting cross-border asset management services
44. Issuing Hainan provincial bonds globally
45. Opening up value-added telecommunications services
46. Developing services of online data processing and transaction processing
47. Opening basic telecommunications services up in a safe and orderly fashion
48. Developing the International Internet Data Interaction Pilot Project
49. Expanding air traffic rights, including the Fifth Freedom and Seventh Freedom
50. Building an international aviation hub
51. Building a new international land and sea transport hub to connect Western China with the world
52. Building a regional medical center
53. Building a national base of blockchain technology and innovation-driven development
54. Building a pilot zone for cruise tourism
55. Building a pilot zone for reform, development and innovation of the yacht industry
56. Building Hainan into an International Design Island
57. Building a national base of sino-foreign trade of culture products
58. Authorizing the Hainan government to manage and adjust the use of cultivated land, permanent basic farmland, forestland and land for construction
59. Granting greater autonomy to various industry organizations
60. Formulating laws and regulations based on the reality of Hainan's free trade port construction

## A Law-based, International and Convenient Business Environment

2025

Business Environment  
Reaching the First-class in  
China

2035

An Even Better  
Business Environment

### Greater Efforts Made to Optimize the Business Environment

#### Integrated Institutional Innovation:

As of March 2022, 123 cases of regulatory innovation in 13 batches province-wide have been published; which 4 have been included in the sixth batch of pilot free trade zones' reform experience; 1 has been included in the fourth batch of pilot free trade zones' best practices, and the results of 6 were praised by the State Council.

#### Fully Implemented "One Stop for Approval":

The number of industrial parks offering a simplified approval process has grown from 3 to 14, accelerating project implementation approval by 70%.

#### Built Online Administrative Service Platforms:

55.6% of all services to be offered online, 30 services to be delivered in one-stop, and 1,038 services to be available across the province. Hainan has made the largest efforts in China in the reforms on separating the business license and the business permit and the number of services applying the notification commitment system ranks first nationwide. Application for new enterprises can be approved in a day. The three-year reforms of construction projects approval regulations have seen steady progress, raising Hainan's ranking of application convenience in China.

#### The "Hainan Provincial Department of Business Environment Development" was officially inaugurated.

On December 13, 2022, Hainan established the country's first Department of Business Environment Construction, responsible for coordinating and promoting the business environment, government services, data sharing, social credit construction.

### Legislative Environment

Regulations on Improving Business Environment of Hainan Free Trade Port has been introduced on September 30, 2021, in alignment with international rules and advanced domestic experience, offer legislative safeguards for a better business environment. Institutions such as the **Court of International Arbitration** and the **International Commercial Mediation Center** are established to create an international and law-based environment in the Hainan FTP.



Regulations on Improving  
Business Environment of  
Hainan FTP

## A Strong Province with Intellectual Property Rights

2025

Stricter Protection of IP  
Rights & Better Usage of  
Property Rights

2035

Rank High Nation-wide &  
Become A Leading IP  
Province

### Intellectual Property Court of Hainan Free Trade Port

It is the fourth IP courts after the ones in Beijing, Shanghai and Guangzhou and also the first IP court in China to exercise "three in one" jurisdiction over civil, administrative and criminal cases of intellectual property as an intermediate court in Hainan Province. Its establishment is an important measure to strengthen IP protection, facilitate innovation-driven development, and advance new growth patterns.

### China (Sanya) Intellectual Property Protection Center

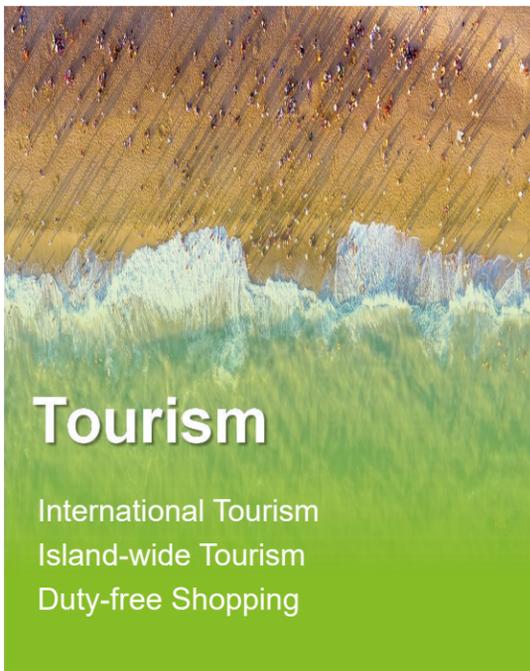
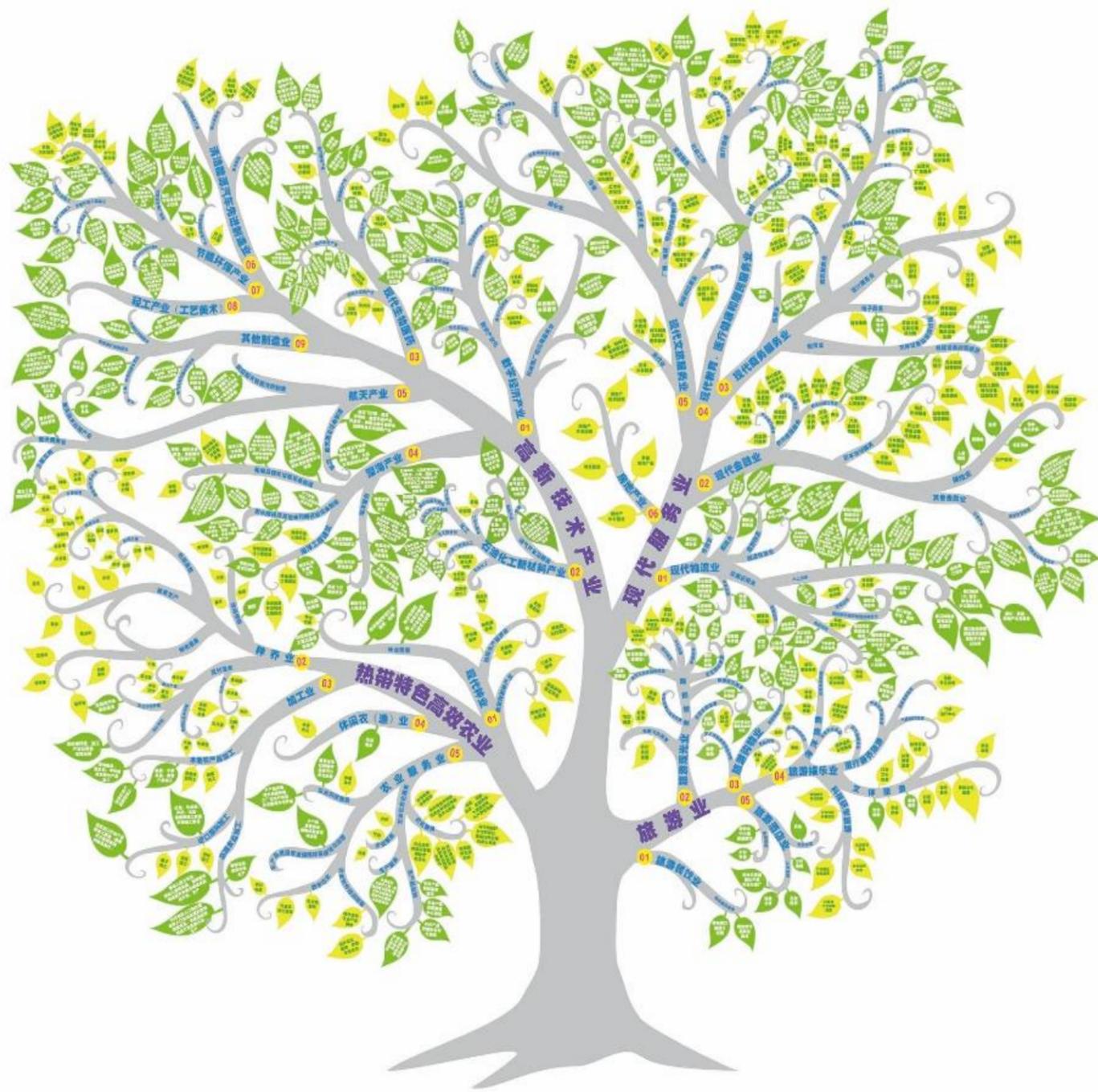
On February 9, 2022, China (Sanya) Intellectual Property Protection Center was officially put into operation. Scientific research institutes, colleges, universities and enterprises registered in Sanya administrative region can enter records at its electronic information platform. Patent examination that meets the technical field classification number may enter the rapid channel of the China National Intellectual Property Administration. The review cycle of the invention patent examination can be shortened from 20 months to about 3 months. The period for utility models can be shortened from 9 months to less than 15 days, and for exterior designs, from 8 months to less than 7 days. The "Green Channel" will largest shorten the time used in patent licensing, confirmation and protection.



Implementation Opinions on  
Protecting and Utilizing Intellectual  
Properties to Accelerating the  
Building of Hainan into An  
Intellectual Hub

## The Four Pillar Industries of Hainan Free Trade Port

The four industries, namely, Tourism, Modern Services, High-Tech, as well as High Efficiency Tropical Agriculture, contributed 70% of the total GDP, hence forming the major pillars of the high-quality economic development of the province.



### Tourism

International Tourism  
Island-wide Tourism  
Duty-free Shopping



### Modern Services

International Education  
Financial industry  
Logistics industry  
New island departure  
international trade  
Bonded maintenance  
Finance lease



### High-Tech Industries

Digital economy Clean energy  
New petrochemical materials  
Modern biomedicine  
Seed breeding Aerospace  
Deep sea science and technology



### High Efficiency Tropical Agriculture

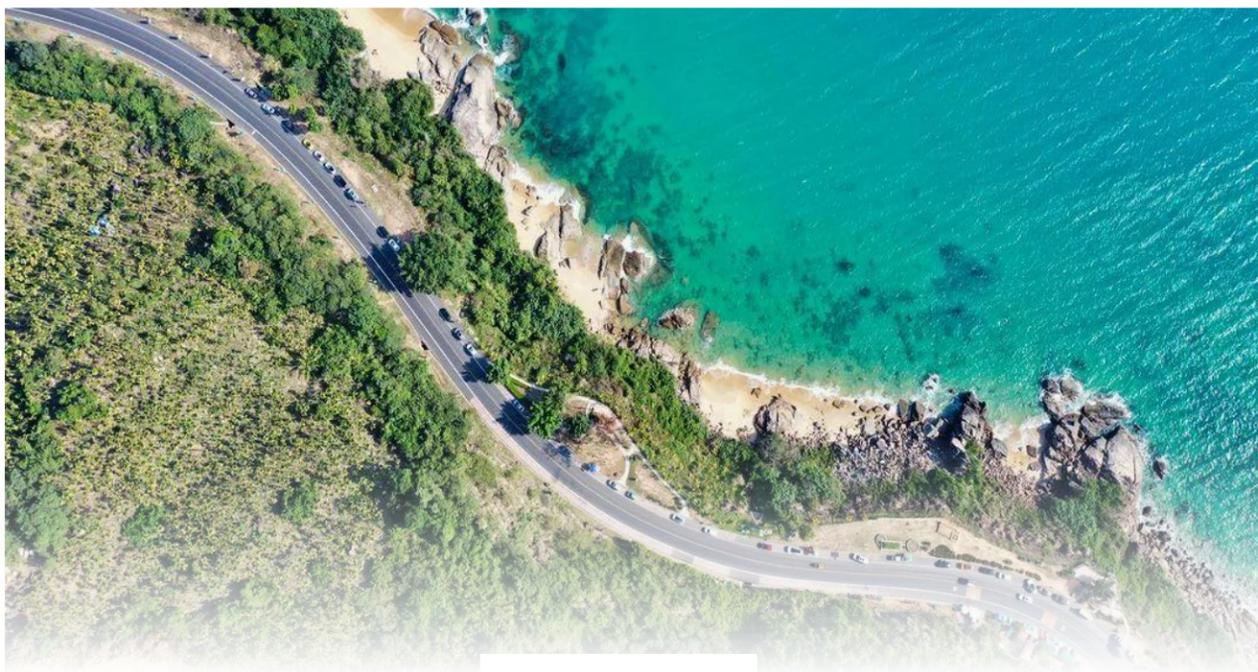
Modern Seed Industry, Breeding Industry, Processing Industry, Leisure agriculture (fishing) industry, Agricultural Services  
  
Six trees: coconut tree, rubber tree, rosewood tree, agallochum, tea-oil tree, areca tree

Tourism  
International Tourism

By 2025, Hainan will have formed a tourism industry system based on tourism, leisure and holiday, cultural and sports tourism and health tourism, a more complete tourism consumption industry, further releasing tourism consumption potential. Hainan will make every effort to build a model province for all-area tourism, vigorously promote the in-depth integration and development of "tourism +" and "+ tourism", continue to enrich the supply of quality tourism and public services in culture and sports, strive to build a national sports tourism demonstration area, and continue to optimise the tourism and cultural market environment. In addition, we will continue to promote tourism and cultural consumption through a variety of measures, and promote the construction of an international tourism consumption centre with high quality.

Hainan Round-Island Tourist Road

The construction of Hainan Round-Island Tourist Road began on 31 Dec 2020. The main route runs 988.2km, the connecting route runs 412.2km with 34.8km of branches, passing through 12 coastal cities and counties, penetrating 1,944km of coastline across the island, with 40 new tourist stations along the way, linking 22 coastal headlands, 25 lighthouses, 68 special bays, 26 wetland lagoons, 18 mangroves, 68 rated scenic spots, 20 tourist resorts and 261 places of interest, allowing more of Hainan's natural coastal scenery, cultural and historical charm to be seen by the world.



Key Areas

- ➔ **Holiday Resorts**  
International holiday resorts, theme parks, etc
- ➔ **Cruise & Yacht**  
Cruise tours, yacht tours, ports, etc.
- ➔ **Culture & Sports**  
Performances, TV and films, sports events, etc.
- ➔ **Medical Tourism**  
TCM therapies, rehabilitation, forest therapy practice, etc.



The occupancy rate of Atlantis, Edition, Capella and other famous hotels has been high.



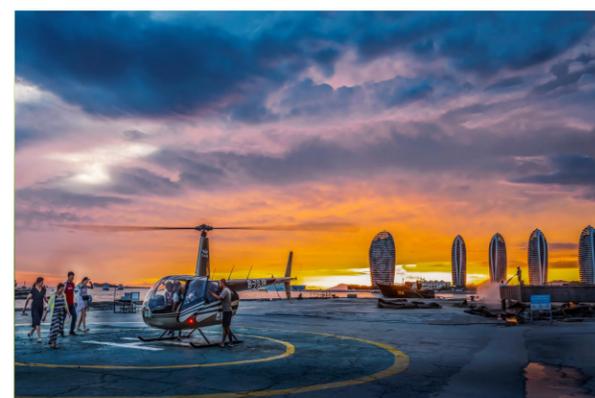
Houhai Village in Sanya and Sun and Moon Bay in Wanning are famous surfing resorts both domestically and internationally.



The cruise and yacht industries are moving forward in an orderly manner. The industrial system has been improved and competitiveness has been significantly enhanced.



Hainan International Film Festival will organize film exhibitions throughout the whole year.



Initial success was achieved in low-altitude tourism. The main categories involving air sports are parachuting, paragliding, powered parachuting and sport aircraft.



National Park of Hainan Tropical Rainforest became one of the official national parks in October 2021.

Tourism  
Duty-free Shopping

# 2022 Duty-free Shopping Highlights



Sales of island departure duty-free shops hitting **48.71 billion yuan**



Welcoming **3.9 million** shoppers



**45.94 million** items being sold



Accounting for **25%** of total retail sales of consumer goods

The province's tourism consumption in Hainan in 2022 is developing favourably. The 12 duty-free shops cover Sanya, Haikou, Qionghai and Wanning, with an operating area of over 500,000 square metres of duty-free shops on the islands and over 1,500 brands in residence. More and more world-renowned fashion and luxury companies are laying out their travel retail businesses in Hainan, with Tapestry China's travel retail headquarters and Estee Lauder Group's travel retail China headquarters settling in Hainan one after another.

## Investment Advantages



Hainan is the only province in China where domestic shoppers can enjoy duty-free shopping policies without leaving the country, which grants it an absolute advantage in domestic retailing with prices lower than domestic competitors and more diversified categories.

By 2025, Hainan will become an international tourism and consumption center with global influence on all fronts.



- 100,000 yuan duty-free quota per person per year
- 45 categories island departure duty-free commodities covering mobile phones, spirits, cosmetics & consumer electronics.
- Besides mail delivery and pick-up when returning for island residents, 1 April 2023 onwards, New pick-up options "Guaranteed Pick-up" and "Instant Pick-up" are available

## island departure Duty-free Shops in Hainan

**Haikou:** CDF (Mova Mall), Haikou Meilan Airport Duty-Free Shop (T1, T2), CDF Haikou International Duty Free City, GDF Plaza, TIMESDF Haikou Mission Hills Duty Free Town

**Sanya:** CDF Sanya International Duty-Free Shopping Complex, Sanya Phoenix Airport CDFShop, Sanya HTDF Shop, CNSC Sanya International Duty-Free Plaza

**Qionghai:** CDF Qionghai Bo'ao Duty-Free Shop

**Wanning:** Wangfujing International Duty-Free Port

## Successful Story

### China Tourism Group Duty Free Corporation Limited

In 2018, China Tourism Group, a leading enterprise in tourism, relocated its headquarters to Haikou and established the CDF (Hainan) headquarters, its tourism-focused branch, as a step to further participate in the building of Hainan Free Trade Port. By far, CDF owns 6 island departure duty-free shops including Sanya International Duty-Free Shopping Complex and CDF Shops in Sanya Phoenix Airport, Haikou Mova Mall, Haikou Meilan Airport (T1, T2) and Qionghai Bo'ao. Haikou International Duty-free Plaza, which is under construction, will soon be open for shoppers in 2022 as a world-class leisure and tourism shopping complex.

**China Duty Free Group** has established long-term and stable cooperative relationships with over 1,200 globally renowned brands and has developed into a world-class tourism retailer with the most comprehensive duty-free shop types and the largest number of retail shops in country.



## Key Areas



**Island Departure Duty-Free Shops**  
Better duty-free shopping environment with various brands



**Mid/High-End Consumption**  
Premium and featured consumer retailing with and international focus



**Customer Experience**  
More emphasis on tourists' experience by applying cutting-edge tools like VR and AI



**"Duty-free+" Integration**  
"Duty-free + culture and sports", "duty-free + airlines", "duty-free + hotels", "duty-free + scenic spots", etc.

## Supporting policies



Announcement on the Policy on island departure Duty-Free Shopping for Tourists on Hainan Island



China Customs' Measures of Regulating Duty-Free Shopping of island departure Tourists on Hainan Island



Announcement on Issues Relating to island departure Duty-free Business Entities on Hainan Island



Announcement on the introduction of "Guarantee and Instant Pick-up Delivery Methods" for Duty-Free Shopping in Hainan

## Modern Services

## Finance

## Building a new pattern of two-way financial openness

## Accelerating the construction of QFLP and QDLP cross-border investment and financing "highways"

Policy breakthroughs and innovations in the establishment threshold, investment scope and balance management have been carried out to form a new policy of liberalisation and facilitation of cross-border investment and financing with comparative advantages nationwide. At the end of December 2022, Hainan had landed 84 QFLP funds with a registered capital of US\$8.68 billion; 11 QDLP pilot enterprises completed registration as private equity fund managers, an increase of five from the beginning of the year, and Hainan The number of QDLP pilot enterprise managers registered ranked first in China.

- QFLP enterprises established in Hainan Province that only involve raising capital outside of China are not compulsorily required to file with the China Securities Investment Fund Association.
- the "Hainan Province Measures on Piloting the Qualified Foreign Limited Partner (QFLP) Balance Management System" was issued on 9 Jan 2023 to pilot the QFLP balance management system in the Yangpu Economic Development Zone to further facilitate foreign investment in Hainan's free trade port.

## Optimization of cross-border financial services and full implementation of a series of facilitation measures

In 2022, the scale of Hainan's foreign-related revenue and expenditure in the province showed high growth, reaching US\$62.41 billion, up 63.8% year-on-year; the deficit of foreign-related revenue and expenditure was US\$15.77 billion, up 34.8% year-on-year. The province's cross-border RMB receipts and payments totalled a record high of 145.6 billion RMB, up 160.7% year-on-year.

A number of facilitation measures have been fully implemented to facilitate the receipt and payment of funds for current projects by high-quality enterprises, exemption from registration of special refunds for trade in goods, exemption from registration of domestic reinvestment in FDI, and integrated domestic and foreign currency pools for multinational corporations, greatly simplifying the business procedures for financial institutions and enterprises and saving a lot of time in the preparation and review of documents.

## Key Areas



## Financial Institutions for Open Economy:

- Banks, securities, insurances and funds both in and beyond China
- Non-bank financial institutions offering financial leasing, consumer financing and trust services
- Financial intermediaries such as accounting firms, law firms and appraisal firms



## Financial Businesses for Real Economy:

- Financial services for trade, consumer and science & technology, green financial services and marine financial services.
- REITs services
- island departure financial services



Implementation Plan on Supporting Hainan's All-rounded Reforms & Opening-Up Through Financial Measures



Interim Measures of Domestic Equity Investment for QFLPs in Hainan Province



Interim Measures of Pilot QDLPs Overseas Investment in Hainan Province



Rules of Rewards and Subsidies for Modern Logistics Development



Notice on Issuing the Development Plan for Cold Chain Logistics in Hainan During the 14th Five-Year Plan Period

## Modern Services

## Logistics

## Steady and Promising Trends

With favorable factors including the "Zero-tariff" policies and regulations on free and convenient transportation, logistics in Hainan have seen constant rapid growth in recent years. In 2022, the province's total social logistics reached 1,020.9 billion yuan; the province's total social logistics cost was 142.5 billion yuan, an increase of 4.5%; the province's modern logistics industry revenue was 99.2 billion yuan, an increase of 3.9%.

## Optimized Logistics System

**By sea:** Adopting more open marine transportation regulations like international boat registration and streamlined procedures across the island.

**By land:** Major transportation projects like Bo'ao Tunnel, Haiwen Bridge and Qiongzong-Ledong Expressway have been completed and infrastructure in Hainan has seen constant improvement.

**By air:** The 7th freedom of the air in passenger and freight transport has been granted and the 5th freedom of the air has welcomed its first airline. A more open airline management system has been built.

## Accelerated Building of Logistics Park and Optimized Distribution

With an International Digital Logistics Center at its core and emphasizing the four logistics clusters (in Haikou, Sanya, Yangpu and Dongfang) and seven major logistics parks, Hainan has made efforts to attract logistics companies to improve the local capacity of modern logistics.

## Capital Rewards for Modern Logistics Enterprises

Enterprises investing over 5 million yuan in online logistics platforms	30% of its total investment	3 million yuan at maximum
Investing over 5 million yuan in building cold chain warehouses (with areas over 10,000 m <sup>3</sup> or above) or purchasing refrigeration equipment or vehicles	30% of its total investment	5 million yuan at maximum
Listed as a province-level logistics park demonstration zone	1 million yuan	
Listed as a state-level logistics park demonstration zone	Additional 1 million yuan	
Investing over 100 million yuan in building parcel distribution centers, operations centers or data processing centers	2 million yuan	
Investing over 3 million yuan in automated parcel sorting equipment	15% of the total purchase cost	1 million yuan at maximum
Using over 150,000 recyclable packages	0.4 yuan for each package used	200,000 yuan at maximum for each enterprise
Purchasing over 200,000 biodegradable environmental friendly packages in line with relevant national standards	0.3 yuan for each package used	

## Modern Services

## Conference &amp; Exhibition

## The Broad Prospects of Hainan Conference and Exhibition Market

A series of large professional high-end conferences, including the Bo'ao Forum For Asia, and World New Energy Vehicle Congress, as well as sports events such as Tour of Hainan and Hainan Golf Open were successfully held in Hainan. New exhibitions like Hainan World Leisure Tourism Expo and Hainan International Hi-Tech Industry and Innovation Expo are also developing prosperously.

Hainan will foster a variety of international and professional conferences and exhibitions in fields such as tourist shopping, marine tourism, healthcare, internet-based industries, featured and high efficient agriculture, and aerospace industries, emphasizing functions like "exhibition + industries", "exhibition + tourism" and "exhibition + consumption".

## Investment Advantages



Foreign institutions are allowed to independently hold foreign-related economic and technology exhibitions, except for those with words related to "China", "Chinese", "National", "State" in their names, in the Hainan Free Trade Port.



The provincial budget for exhibitions will focus on introducing leading exhibition brands at home and abroad and fostering existing key professional exhibitions and conferences in Hainan.

## Events



## China International Consumer Products Expo

From 25 to 30 July 2022, the Second China International Consumer Products Expo was held at the Hainan International Convention and Exhibition Centre, with a total of over 280,000 visitors, over 40,000 buyers and professional visitors, over 160 domestic and foreign media and over 1,200 journalists attending the event with a total of 1,955 exhibitors from 61 countries and regions. As China's first national exhibition themed on premium consumer products, Hainan Expo offers a platform for world economies to tap on opportunities in China as another international event after the Canton Fair, China International Fair For Trade in Services and China International Import Expo.



## Boao Forum for Asia

As a non-government, non-profit international organization headquartered in China, Boao Forum For Asia (BFA) was initiated by 29 member states and holds its annual conference in its permanent headquarters in Boao Town, Qionghai, Hainan regularly. From March 28 to 31, 2023, the annual meeting of Boao Forum for Asia was held in Boao, Hainan. The theme of the conference is "An Uncertain World: Unity, Cooperation and Challenges, Openness and Inclusion for Development", inviting representatives including politics, business, academia and the media. All attendants discussed extensively on the four topics "development and inclusion," "governance and security," "region and globe," and "the present and the future" to exchange their views on how to develop the post-epidemic world and promote international solidarity and cooperation.

## Relevant Exhibition



## China International Consumer Products Expo

**The Third China International Consumer Products Expo will be held in Haikou in 2023.** Targeting a premium level and highlighting the first release of global roll-outs, the exhibitions will lay more emphasis on consumer products featuring "high-tech, novelty, quality and specialty". Hainan is committed to building the "Hainan Expo" into an important platform that drives Hainan's opening up, encourages cross-border exchanges, bridges the dual circulation, boosts consumption upgrade and inflow, and leads global consumption trends.



- **Italy as the guest country of honor**
- **100% customized booths** with eco-friendly construction
- Latest roll-outs from **brands worldwide**
- New exhibition of water sports, camping and low altitude flying

## Exhibition Supporting Fund

Qualification	Rewards
Listed as a key existing professional exhibition or conference fostered by the provincial government	Up to 5 million yuan each session, three sessions at most
Introducing a top 3 professional exhibition in the same field nationwide to Hainan	Exhibition area x 40 yuan/ m <sup>2</sup> · d x duration (d) x 70% + promotion cost x 30% If a professional conference on the same theme is held during the exhibitions, then an additional reward will be entitled as follows: Venue area x 90 yuan/ m <sup>2</sup> · d x duration (d) x 70% Meanwhile, the organizer will receive an additional 2 million yuan for each session as a reward for introducing the event.
Introducing a premium international professional conference to Hainan	Venue area x 90 yuan/ m <sup>2</sup> · d x duration (d) x 70% + promotion cost x 30% If a professional exhibition on the same theme is held during the conference, then an additional reward will be entitled as follows: Exhibition area x 40 yuan/ m <sup>2</sup> · d x duration (d) x 70% Meanwhile, the organizer will receive an additional 2 million yuan for each session as a reward for introducing the event.

## Key Areas

- ➔ **Exhibition & Tourism:** large scale, long duration, premium positioning and high profit
- ➔ **Exhibition & Trade:** services and transactions available on-site and on-line
- ➔ **Summit & Forum:** large international or regional forum or leaders' summit



Measures of Managing  
Capital Support for Exhibition  
Development in Hainan

## Modern Services

## New island departure International Trade

## Hainan's new island departure international trade develops in an orderly manner

By the end of 2022, the foreign-related revenue and expenditure of new island departure international trade was US\$18.45 billion, an increase of 1.5 times year-on-year.

## Policy support package

Hainan issued the "Work Implementation Plan on the Pilot Project of Building a Regional island departure New International Trade Centre", "Notice on Supporting Hainan's Foreign Exchange Management of New island departure International Trade", "Several Measures on Promoting the High Quality Development of New island departure International Trade in Hainan Free Trade Port" and other policies, proposing that by the end of 2025, the policy environment of new island departure international trade will have a strong competitiveness, the bank's ability to conduct business will be significantly enhanced, the number of market players will increase significantly, relevant professional service institutions and talents will gather, business models will be enriched, and the development goal of high-quality development and scale growth will be achieved.

## Region actively promotes the formation of industrial clusters

- Haikou Jiangdong New Area to build a new island departure international trade comprehensive service platform, and complete US\$1.7 billion of island departure trade in the park in 2022, an increase of 50% year-on-year.
- Danzhou Yangpu give full play to the unique policy advantages of the high-level opening pilot of cross-border trade and investment to enhance the level of new island departure international trade settlement facilitation. In 2022, the development of new island departure international trade in Danzhou Yangpu is steadily improving, with trade volume reaching US\$12.2 billion, an increase of 75% year-on-year.

## Modern Services

## Professional Service

## Policies Benefiting Professional Service Providers and Personnel

The professional service sector in Hainan FTP has offered service providers and professionals in business operations and vocational qualifications with a series of regulations and measures, such as *Regulations on Certified Public Accountants in Hainan Special Economic Zone*, *Regulations on Lawyers in Hainan Special Economic Zone*, and *Regulations on Diversified Commercial Dispute Resolution* in Hainan Special Economic Zone.

## Professional Qualification Examinations Open to Foreign Personnel:

Over thirty examinations are listed in the *Management Measures for the Practice of Overseas Personnel Participating Professional Qualification Examinations in Hainan Free Trade Port (Trial)*

## One-way Approval for Recognition of Non-mainland Chinese Professional Qualifications:

Over 200 professional qualifications from over 20 countries and those from Hong Kong, Macao and Taiwan of China are included in the *Management Measures for the Practice of Overseas Personnel in Hainan Free Trade Port (Trial)*

## Key Areas

Law Firms    Accounting Firms  
Market Research    Human Resources  
Rating Services    Testing & Certification  
International Arbitration    Intellectual Property Services



Management Measures for the Practice of Overseas Personnel in Hainan Free Trade Port (Trial)

## Modern Services

## International Education

## International Education Innovation Island construction achieves milestones

**The Lingshui Li'an International Education Innovation Pilot Zone in Hainan actively introduces famous schools from home and abroad.** 2022 autumn semester officially opened the park to operate three modes of schooling, such as Sino-foreign cooperative schooling, international excellence classes in the free trade port, and planned postgraduate studies.

The first foreign and Chinese co-operative institutions have been officially approved by the Ministry of Education and will open in the Lingshui Li'an International Education Innovation Pilot Zone in the autumn of 2022.

The first independent university project in China will start construction: On December 13, 2022, the signing ceremony of the independent university project between Hainan Province and Bielefeld University of Applied Sciences (hereinafter referred to as "BUST") and the special investment promotion meeting of BUST's cooperative enterprises were successfully held in Bielefeld, Germany, which is the first independent university project in China.

## Preferential Policies



**The only region in China** that allows high-level overseas universities and vocational colleges to run branch schools specialized in sciences, engineering, agriculture, and medical science.



**The first & most simplified approval process** with the Ministry of Education and the Hainan provincial government carrying out joint approval process for China-foreign partnered institutions at the undergraduate level or above.

## Key Areas

Hainan branches of renowned universities  
High-level Overseas science, engineering, agriculture and medicine universities & vocational colleges  
China-foreign collaborative higher education  
Worldly famous international schools



Li'an International Education Innovation Pilot Zone

## Modern Services

## Medical &amp; Healthcare

## Fruitful Results in Easing Healthcare Market Access

*the Guideline on Easing Market Access in the Hainan FTP* was jointly released by the National Development and Reform Commission and the Ministry of Commerce, initiating 7 innovative measures to ease market access in the medical and healthcare areas that have seen fruitful results in 2022:

First, an e-prescription center has been built and has been offering online prescription medicine purchases and provincial-level digital prescription services.

Second, 120 domestic and imported medical aesthetics products have all been available in Lecheng Pilot Zone to build a brand with “quality and assured medical aesthetics” in Hainan.

Third, medicine market access has been greatly widened as Changan International Pharmaceutical, Letai Harbin Pharmaceutical, Biobase, Yi Ling Pharmaceutical, Kedu Healthcare Tech, Minyin International, Core Tests and several other famous medical enterprises opened their branches in Hainan.

## Pioneering Policies Have Boosted Medical Consumption Inflow

Lecheng Pilot Zone has registered rapid progress in aspects like clinical studies. Preferential policies such as “prior trial” have synchronized healthcare techniques, medicine and medical equipment in Hainan to the international level. 300 new medicines and devices unavailable in the domestic market have been rolled out in Lecheng, making it a new gateway for innovative medicine and devices worldwide to China. Lecheng Pilot Zone embraced 189,000 medical tourism visits, an increase of 48.5%; the business income of market players was 2.8 billion yuan respectively; 17,853 patients used licensed medication in 2022, an increase of 58% year-on-year.

## Preferential Policies

Focus	Policy
Market Access	Easing market access on all fronts for CROs
Medical Finance	Encouraging healthcare and long-term nursing-related commercial insurances and various kinds of pension finance
License Approval	Prioritizing the approval of B-licenses for applicants like pharmaceutical R&D institutions
“Zero Tariffs” for Production Equipment	Exempting import duties, import value-added tax, and consumption tax of production equipment imported for self-use
Tariff Exemption of Products with Value-added	For goods with 30% or more added value to the imported materials, the import tariff should be exempt when they enter the mainland. Example: the respirators declared by Breas of Fosun Parma through Macun Customs, Haikou, enjoyed a 4% exemption rate of tariff.
Income Tax Relief for Enterprises	Medical enterprises that are registered in Hainan and have a practical operational record are entitled to a reduced corporate tax rate of 15%
	High-tech enterprises are entitled to corporate tax exemption for income from new overseas direct investment
Income Tax Relief for Individuals	Effective individual income tax over 15% for qualified talents will be exempt

## Opportunities

## Policies Boost Rapid Growth

Piloting digital healthcare is one of the major tasks for Hainan during the 14th Five-year plan period. The first “Digital Healthcare Innovation Base” was established in Hainan FTP on February 18, 2022.

## Industrial Clusters Take Shape Laying Foundation for Future

Implementation of the head enterprise recruitment plan, enterprise multiplication plan, new drug and equipment variety plan, new business type cultivation plan, platform support plan has laid a good foundation for cultivating the national biomedical industry platform & building a biomedical industry cluster.

## A Hub of Innovations and Talents

Lecheng, Boao has become a new hub of medical innovation and talents with its superior medical resources, loosened CRO access regulations and Real-World-Study policies. On December 18, 2021, the Hainan branch of Ruijin Hospital (a research-type hospital in Bo’ao) affiliated to Shanghai Jiao Tong University School of Medicine was put into trial operations.

## New Drives for Traditional Chinese Medicine

Hainan is committed to promoting the innovation of TCM in HFTP, strengthening the capabilities of medical education institutions and TCM institutions to foster international TCM talents. TCM-based service is a new encouraged industry category in Hainan FTP.

## Key Areas

High-end medical services  
Renowned hospitals worldwide  
International health examination  
Digital healthcare Rehabilitation  
TCM manufacturing and healthcare  
Medicine and equipment innovation  
Medical researches Clinic tests and treatment



Guideline on  
Easing Market  
Access in the  
HFTP

## Highlighted Regions

Haikou Comprehensive Bonded Zone  
Haikou National High-Tech Industrial Development Zone  
Hainan Dao  
Boao Lecheng International Medical Tourism Pilot Zone



High-tech  
Digital Economy

**Empowering FTP with Technology**

The development of the digital economy has reached a new level. The province has achieved continuous outdoor 5G network coverage in the main urban areas, the Hainan-Hong Kong international submarine cable and landing station, and the Haikou regional international communication service entrance and exit bureau have been completed, the construction of smart parks has been steadily promoted, and the added value of the core digital economy industry has reached 7% of GDP, helping to continue the optimisation and adjustment of the economic structure.

**Improving Platforms and Stages for Digital Industries**

A variety of leading internet-based companies have opened their offices in industrial parks like the Resort Software Community of Hainan and Fullsing Internet Industrial Park. Mobile apps like “Haiyiban”, a digital government service portal, Hainan Public Service Platform of Educational Resources, digital medical records and Hainan Attractions app have released the driving force of the digital economy.

**Enhancing Digital Infrastructure**

Hainan has been constantly improving its digital infrastructure capacity, steadily initiating the construction of international communication infrastructures and offering policy and institutional support. Telecommunication services have been constantly improving and the capabilities of internet management and security have been further enhanced.

**Core Advantages**



Seizing the new opportunities brought by the new wave of technological and industrial revolutions, emphasizing the integration of digital techniques and real economy, and accelerating digitalization of traditional industries to drive high-quality economic development.

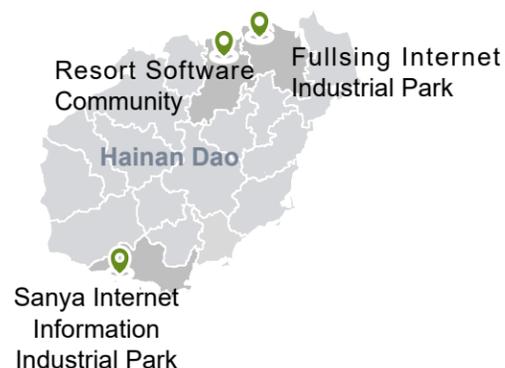


Entities in the digital sector can reduce their operational costs and focus on high-tech and AI development. Meanwhile, Low Tax Rate policies will attract high-tech enterprises and talents to relocate to Hainan.

**Key Areas**

- Gaming Internet Big data
- Block Chain Artificial Intelligence
- Information Security Internet of Things
- cross-border digital trade
- Industrial Digitization

**Highlighted Regions**



**Dun & Bradstreet Global Data Cloud (Hainan)**

Dun & Bradstreet, a global business decision-making information and analysis service provider, has settled in Fuxingcheng Internet Information Industrial Park and will participate in the future development of Hainan's digital economy by building a Dun & Bradstreet Global Data Cloud (Hainan) node to promote the use of Dun & Bradstreet's global data for China and the global market through the Hainan node.

High-tech  
Petrochemicals & New Materials

**Abundant Natural Gas and Petroleum Resources with Plans to Extend the Petrochemical Industrial Chain**

A complete industrial chain composed of oil-gas exploration, processing, transportation, storage and trade has taken shape. Hainan will further extend the industrial chain and increase high-tech involvement to form a new integrated growth mix with upstream exploration, midstream processing and comprehensive utilization, and downstream new materials production. Regional headquarters will be built in Haikou and a service base will be built in Chengmai at a faster pace to build Yangpu into a hundred-billion level new petrochemical material base with international influence and Dongfang into a new material base featured with natural gas chemical products. The gross value of petrochemicals is expected to reach 200 billion yuan by 2025.

**Natural Resources**

A vast sea area with rich natural gas and petroleum resources that account for over 1/3 of China's total reserves

**Geographical Advantage**

A vital stop along the sea transportation route across the South China Sea and an ideal landing site for oil and gas from the South China Sea, covering markets across the Beibu Gulf Economic Zone and the SEA.

**Preferential Policies**

“Zero tariffs” for raw and auxiliary materials and policies facilitating foreign-invested petrochemical storage have benefited enterprises with tax relief and investment convenience.

Favorable Policies	Hainan Free Trade Port
Imported petroleum and crude oil are exempt from taxes and fees	Import value-added tax rate is 0%
Imported petroleum and oils extracted from bituminous minerals are exempt from taxes and fees	Import tariff and import value-added tax is 0%, import consumption tax is 0 yuan per liter

**Key Areas**

- Oil & Gas Exploration & Logistics Services
- Full Industrial Chain of Green Petrochemical Materials
- Downstream Industries of Aromatics
- Ethylene Projects with the Capacity of million tons/year
- Natural Gas & Petroleum Chemicals Industrial Chain



Plans for High-Tech Industries of Hainan in the 14th Five-Year Plan Period

**Highlighted Regions**



High-tech

Modern Biological Medicine

Unique and Abundant Medical Resources

Famous as a “natural medicine storehouse” and the “capital of southern medicine”, Hainan boasts up to 3,080 types of medicinal plants. Meanwhile, Hainan sees a significant increase in the categories of biomedical raw materials by serving as a transit area of global animal and plant resources.

Increase system innovation to enhance R&D

In order to promote the development of the biomedical industry, Hainan has issued the "Hainan Biomedical R&D Goods Import Joint Supervision Innovation Mechanism Pilot Work Plan", which allows eligible biomedical enterprises to import biomedical R&D goods without the need to apply for the "Imported Drug Clearance Order" and to directly clear customs, solving the problem of biomedical enterprises importing R&D goods that cannot obtain the Drug Clearance Order, helping biomedical enterprises to develop innovative products, set up R&D institutions and increase R&D investment, thus enhancing the R&D innovation level of the pharmaceutical industry. It will also attract more high quality pharmaceutical contract research organisations to set up in Hainan.

Measures to Support Medical Development

Encouraging Industrial Clusters	<ol style="list-style-type: none"> <li>1. Give support to clustered development of industrial parks</li> <li>2. Facilitate imported medicines and equipment that meet urgent demands to settle in industrial parks in Lecheng</li> <li>3. Improve public services in industrial parks</li> <li>4. Encourage setting up public service platforms</li> </ol>
Encouraging Production Transfer of Medicines and Medical Devices	<ol style="list-style-type: none"> <li>5. Expand the coverage of preferential policies on registration and approval.</li> <li>6. Welcome production transfer of medicines and medical devices from other domestic regions.</li> <li>7. Welcome production transfer of medicines and medical devices from abroad.</li> </ol>
Convenience in Registration Examination and Clinical Evaluation	<ol style="list-style-type: none"> <li>8. Create more channels for registration examination</li> <li>9. Conduct sound and reasonable approaches of clinical evaluation</li> </ol>
Improving Evaluation and Approval	<ol style="list-style-type: none"> <li>10. Accelerate the building of a priority path of evaluation and approval.</li> <li>11. Improve efficiency.</li> <li>12. Modify required application materials.</li> </ol>

Key Areas

- Biopharmacy
- Modern TCM
- Global OEM/ODM
- High-end Chemicals
- Leading Bio-pharmaceutical Companies Worldwide

Highlighted Regions



Development Direction

Introducing Leading Bio-pharmaceutical Companies and Innovation-oriented Companies Worldwide	Work towards the higher-end along the industrial chain and more upmarket products by making good use of policies such as tax relief in HFTP and the “nine national policies” in Bo’ao.
Improving Industrial Services and Facilities	Attract medical outsourcing service vendors that offer preclinical and clinical study, new medicine registration, manufacturing and other services of the medicine life cycle.
Encouraging Innovation	Accelerate the commercialization of key medical innovation projects by building demonstration bases for commercializing innovation results and platforms for international technologies, new medicine commercialization services, new medicine development technical services and clinical tests collaboration.
Modifying the Mechanism of Fiscal Support	<b>R&amp;D and other tax relief policies for national high-tech enterprises; tariff exemption on imported production equipment and materials for self-use;</b> Helping quality biopharmaceutical companies to go listed and encouraging financing through listing.
Supporting Medical Companies to Find New Business Opportunities	Encourage local enterprises to apply for certification in Europe, the U.S., France and Japan, and explore the global market. Support local enterprises to have a larger global presence and integrate global resources through outward investment, mergers and acquisitions and strategic alliances.

Successful Story

Qilu Pharmaceutical (Hainan) Co., Ltd

Established in 2005 with a total investment of over 1 billion yuan as a “Medicine Exportation Base” of Qilu Pharmaceutical Group, Qilu Pharmaceutical (Hainan) has been rewarded with various titles such as a National High-tech Company, a National Technical Innovation Demonstration Company, and a Top 100 Industrial Enterprises with Comprehensive Strength in the Industry of Chemical Medicine in China. With a global vision and constant efforts in high-end pharmaceutical research and high-end smart manufacturing projects, Qilu Pharmaceutical (Hainan) aims to become an industrial model for pharmaceutical companies in Hainan through steady and efficient production. On January 4, 2023, 2750 sticks of key biopharmaceutical R&D materials imported from France by Qilu Pharmaceutical (Hainan) Co., Ltd. for scientific research projects were cleared and released by Haikou Meilan Airport Customs under Haikou Customs, becoming the “first” cargo declared for import since the pilot of the joint regulatory innovation mechanism for the import of biopharmaceutical R&D goods in Hainan.



Notification by Hainan MPA on Further Improving Services to Support the Development of the Biopharmaceutical Industry



Interim Measures of R&D Stamps for the Biopharmaceutical Industry in Hainan



Pilot Work Plan on Innovative Mechanism for Joint Supervision of Import of Biomedical R&D Items in Hainan

High-tech  
Seed Breeding

A “Silicon Valley of Seed Breeding” with a Global Perspective that Meets Domestic Needs

242,600 mu of standard seed breeding land have been built to implement the plans on building a “silicon valley of seed breeding” in Hainan and form a development landscape with the Futuristic City as its main part and Baokongyang and Anmayang as its wings. Hainan also introduced education resources from six key higher education institutes with cutting-edge agricultural education resources and faculties, including China Agricultural University, Nanjing Agricultural University, Hainan University and Henan University. Hainan Yazhou Bay Seed Laboratory was established on May 12, 2021, to build a scientific and innovative platform for the seed breeding industry.

Investment Advantages



Hainan has attracted 415 seed breeding companies including Longping High-tech, China National Seed Group and German KWS and teams led by academicians such as Cao Xiaofeng, Li Song, Jia Yinsuo, Fan Yunliu and Zou Xuexiao.



Hainan focuses its investment efforts on the seed-breeding industry concerning “testing, fieldwork services, lab management, commercialization and monetization”, fostering a variety of CROs to promote the transformation of seed-breeding R&D to covering year-round seed breeding, the entire industrial chain and synergy in clusters.

Key Areas

- ➔ Seed-breeding Research & Service
- ➔ Seed-breeding Innovation
- ➔ Seed Sources Evaluation and Storage
- ➔ Seed Trading
- ➔ Intellectual Properties Trading

Highlighted Regions



Regulations on Seed Production and Operation Licence for Seed Imports and Exports of HFTP

Successful Story

China National Seed Group Relocating to Yazhou Bay

On October 9, 2021, China National Seed Group, the seed breeding business unit of Syngenta in China, completed the registration of its headquarters relocation and acquired the license of operating in Yazhou Bay Science and Technology City of Sanya. It is the first state-owned seed breeding company in Hainan. Syngenta will work closely with the Hainan government in various aspects including seed business strategic planning, headquarter construction and Yazhou Bay Seed Breeding Lab.



Preferential Policies

Elite High-tech Company Pool



Action Plan of the “Elite Initiative” of High-Tech Companies in Hainan

<b>Subsidies</b>	Subsidies are given to companies on the list that invested over 3% of their sales revenue in R&D. The subsidies are 15% of the exceeding amount with a cap of 3 million yuan for “Seed Companies”, 5 million yuan for “Gazelle Companies” and 10 million yuan for “Leading Companies”.
<b>Requirements</b>	<ol style="list-style-type: none"> <li>1. Independent legal person with actual operations in Hainan.</li> <li>2. With complete management regulations, stable technical and management teams, sound production and credit conditions. No major environmental, production or safety incidents during the past three years; no major R&amp;D ethics issues; not listed in the List of Enterprises with Serious Illegal and Dishonest Acts</li> <li>3. Priority is given to enterprises in key areas including seed breeding, deep sea, aerospace, digital economy, new petrochemicals and modern biopharmacy.</li> <li>4. Application is open to enterprises on a voluntary basis; evaluation is completed on a selective basis.</li> </ol>

Relevant Event



High-tech  
Deep-Sea

**An Ideal Natural Lab for Deep Sea Research and Experiment**

Administrating over 2/3 of China's sea area, Hainan boasts unique advantages in deep-sea exploration and exploitation. Most of the sea area over 1,000 meters in depth is located in the South China Sea. Sanya Deep Sea Science and Technology City is only 128 km away from the 1,000-meter-depth sea area and 2,000-meter-depth sea area, which makes it an ideal natural lab for deep-sea research and experiment.

**Improving Innovation Capacity**

The first co-established state key laboratory by Hainan Province and national ministries (State Key Laboratory of Marine Resources Utilization in the South China Sea) in Hainan has been approved for construction, pooling the strengths of several scientific research institutions such as the Innovation Platform of Southern Base of the NDSC and CGS South China Sea Geological Innovation Base.

**Major Progress in Deep-sea Technology Exploration and Implementation**

Despite fierce competition worldwide, researchers in China have successfully developed a series of advanced deep-sea equipment such as the "Jiaolong" and the "Fendouzhe". However, from a general view, deep-sea exploration and exploitation in China are still in an early stage.

**Core Competence**



Hainan is the nearest province of China to the deep sea. Most of the South China Sea is deeper than 400 meters and the average depth is 1,212 meters, which gives Hainan unique geographical advantages for deep-sea scientific research and industries relating to oil and gas resources, methane hydrate and biological resources.



Hainan has become the underpinning and securing base for South China Sea exploitation and has gathered technical strengths and talents from institutions such as the Institue of Deep-sea Science and Engineering, CAS. A series of key national deep-sea equipment, including the research vessel "Exploration 1", the manned submersible "Deep-sea Warrior" and the 10,000-meter-depth manned submersible "Striver", are all in Hainan.

**Key Areas**

- ➡ Deep-sea and Far-reaching Sea Exploration
- ➡ Marine Engineering Equipment
- ➡ Exploration, Development and Utilization of Marine Resources

**Highlighted Regions**



High-tech  
Aerospace

**The Only Satellite Launch Site in Low Latitude Regions of China**

Located in Longlou Town, Wenchang, Hainan, the Wenchang Satellite Launch Center is China's first coastal launch site and one of the few low-latitude launch sites worldwide.

**A Gathering Place of Talents, Universities and Research Institutes**

- The Hainan government has signed framework agreements and strategic cooperation agreements with CNSA, China Aerospace Science and technology corporation, China Aerospace Science and Industry Corporation Ltd., and the Chinese Academy of Sciences to bring new drives to the aerospace industries in Hainan.
- In the future, CNSA will strengthen its cooperation with Hainan, introducing more social resources, aerospace research and experiment projects and commercial aerospace businesses to Hainan. With constant efforts, CNSA will support the development of Hainan's aerospace industries and economy and help to complete the local aerospace industrial chain.

**Undertaking Major National Satellite Launch Missions**

Including Long March 5, Long March 7 and Long March 8 rockets, geosynchronous satellites, polar-orbiting satellites, large space stations and deep-space satellites

**Core Competence**

<p><b>Location</b></p> <p>Located near the equator, it features fuel-saving low-latitude launching, high safety levels in rocket flight areas and debris falling areas, and fewer size limits in sea transportation.</p>	<p><b>Industrial Basis</b></p> <p>More advanced technology and more beautiful scenery compared with other launch sites. High technological starting point and better layouts.</p>
<p><b>Tech &amp; Talents</b></p> <p>A large tech and talent pool that fosters professional experts with global leading technologies.</p>	<p><b>Global Synergy</b></p> <p>Hainan owns close contact with countries around the South China Sea and along the Silk Road as the largest free trade port worldwide, a prerequisite for global synergy.</p>

**Key Areas**

- ➡ High-end Aerospace Equipment Manufacturing
- ➡ Rocket and Commercial Satellite Development
- ➡ Satellite Navigation
- ➡ Aerospace Big Data

**Highlighted Regions**



High-tech  
Clean Energy

Large Demand in Clean Energy

Hainan aims to achieve peak CO<sup>2</sup> emissions before 2025 and carbon neutrality before 2050. Surrounding the goals to build Hainan into a “national ecological experiment zone” and an island of clean energy and with the strengths of Yangpu Economic Development Zone and Hainan (Changjiang) Clean Energy Industrial Park, a clean, secure, low-carbon and highly efficient energy system and a clean energy vehicle industrial cluster are expected to take shape by 2025 with a total production value of over 33 billion yuan.

Key Areas

Nuclear Energy Hydrogen Energy  
and other Clean Energies;  
EV, HFCV and Intelligent Vehicles



Hainan  
Comprehensive  
Energy Reform Plan



High-tech  
Energy Saving &  
Environmental Protection

Building a Demonstration Base of Biodegradable Plastic Production with Global Influence

Seizing the opportunity of the “plastic bags ban” across the province, Hainan is vigorously building an industrial chain of biodegradable materials and the Yunlong Biodegradable Material Production Base in the Haikou High-tech District.

Promoting Green Construction Materials and Green Buildings

Hainan accelerates its efforts in developing green buildings and construction materials by fostering Hainan (Changjiang) Clean Energy Industrial Park, Ding’an Taling Industrial Park, Ding’an Xinzhu Green Construction Industrial Park.

Key Areas

- Biodegradable Plastic Materials
- Bags & Tableware
- Biodegradable Agricultural
- Consumables such as Plastic Mulch
- New Functional Glass
- New Construction Materials
- Prefabricated Buildings



High-tech  
High-End Food Processing

Abundant Raw Materials

Hainan is abundant in coconuts, pineapples, mangos, various melons and vegetables even in winter, which lays a good foundation for agricultural product processing.

Reduced Production Cost due to “Zero Tariffs”

Enterprises are exempt from import duties, import value-added tax and consumption tax for raw/auxiliary materials for food processing and production equipment for self-use that match the requirements on “the lists”, except for products prohibited for import.

Import duty Exemption Policies on “value-added Processing”

For goods that are produced by the encouraged industrial enterprises and do not contain imported materials or with an added value to the imported materials that are processed in Hainan Free Trade Port of more than 30% (including), the import tariff should be exempt when they enter the mainland through the “second line”, and the import value-added tax and consumption tax shall be levied in accordance with the regulations. Besides Yangpu Bonded Port, Hainan Comprehensive Bonded Zone and Haikou Airport Comprehensive Bonded Zone, this policy has been expanded to eligible pilot companies of 13 key parks by end of 2022.

Example: coffee processing equipment

Coffee processing enterprises with “a front store and a backend factory” can enjoy dual-exemption from import duties and value-added tax. Take unroasted coffee for example. Importing and processing unroasted coffee usually requires procedures including cleaning, roasting, grinding, cold extraction, cryoconcentration, freeze-drying, packaging, etc. Equipment required is usually imported.

Procedure	Equipment	Import Price (x10k yuan)	Import Duty (%)	Import VAT (%)	Exemption (x10k yuan)
Cleaning	Cleaner	2-5	10	13	1.22
Roasting	Roaster	15-20	10	13	4.86
Grinding	Grinder	10-15	8	13	3.31
Cold extraction	Extraction tank	2-5	10	13	1.22
Freeze concentration	Vacuum Thickener	10-15	10	13	3.65
Freeze-drying	Lyophilizer	25-40	9	13	9.27
Crushing	Crusher	5-8	8	13	1.76
Packaging	Packing machine	2-8	8	13	1.76

Cost reduced for each set of processing equipment:  
**270,400 yuan**



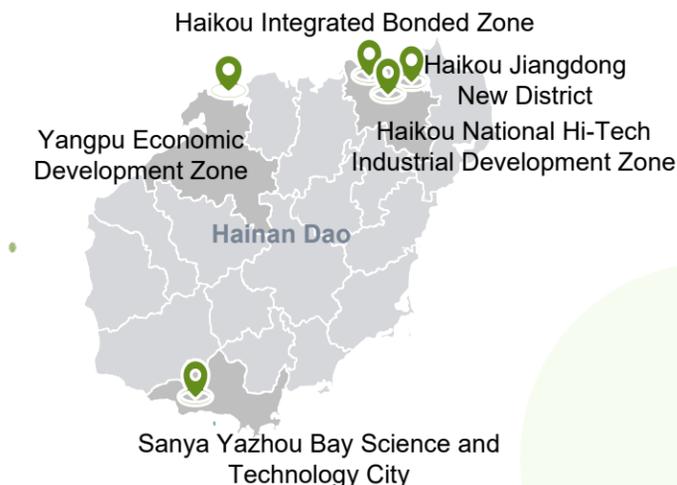
Notice on the “Zero-Tariff” Policy for Imported Raw and Auxiliary Materials in FTP



Import Duty Exemption for Goods Produced in Hainan or with 30% Added Value

Key Areas

- Deep Processing of:
  - Agricultural and Sideline Products
  - Tropical Fruits and Vegetables
  - Functional Food
  - High-end Pet Food



## High Efficiency Tropical Agriculture

### Introduce excellent tropical fruit and vegetable resources at the same latitude

Hainan is positioned as the core production area of exotic and excellent tropical agricultural products in China, and it will implement the introduction project of tropical and excellent fruits and vegetables, and accelerate the cultivation of exotic and excellent varieties. Qionghai Tropical Fruit Window has introduced more than 500 kinds of global tropical exotic fruits accumulatively, among which more than 300 varieties such as yellow pitaya, custard apple and finger lemon have been successfully planted and fruited.

### Cultivate the whole industry chain of key agricultural products and develop deep processing of agricultural products.

Implementing the cultivation and development of the whole industry chain of 17 industries including rice, winter melons and vegetables, aquaculture, Wenchang chicken, natural rubber, areca nut, seed breeding industry, sugar cane, pepper, coffee, mango, litchi, pitaya, pineapple, honeydew melon, durian and tea.

### Start the project of "Hainan Fresh Products" and create regional shared brand of agricultural products

Focusing on grain, vegetables, fruits, animal husbandry, aquatic products, tea and other characteristic agricultural products, to build public brands of provincial agricultural products, At present, Hainan has formed 10 provincial-level regional shared brands of agricultural products, namely "Hainan Mango", "Hainan Wax Apple", "Hainan Pitaya", "Hainan Coffee", "Hainan Pepper", "Hainan Sweet Potato", "Hainan Honey Melon", "Hainan Litchi", "Hainan Black Pork" and "Hainan Good Rice".

#### Detailed Rules for the Implementation of the Management of Bonus and Subsidy for Tropical Characteristic and Efficient Agricultural Enterprises with Scale Operating Income in Hainan Province

Support object	Bonus and subsidy standard
Tropical characteristic and efficiency agricultural enterprises registered in Hainan Province, with independent legal person qualification, engaged in various R&D, production, processing, transportation and marketing of crop farming, animal husbandry and fishery and other socialized services.	Four grades of RMB 50 million, RMB 100 million, RMB 150 million and RMB 200 million are set for the annual operating income of the enterprises (subject to the data of audit report), and one-off bonus of RMB 500,000, RMB 800,000, RMB 1 million and RMB 1.2 million will be given to the enterprises respectively corresponding to the four grades.

#### Detailed Rules for the Implementation of the Management of Bonus and Subsidy for Supporting Development of High-efficiency Agriculture with Tropical Characteristics in Hainan Province

Support object	Bonus and subsidy standard
Standardized production project of characteristic planting	For the evaluated (recognized) "three-product and one-mark" base or standardization demonstration park, if the actual annual production investment is not less than RMB 3 million, 20% of the investment will be given as the bonus, and the maximum one-off bonus shall not exceed RMB 3 million. For the newly planted coffee planting base, 20% of the actual investment will be given as the bonus, and the maximum one-off bonus shall not exceed RMB 3 million. The same agricultural production and operation entity only enjoys one bonus and subsidy support in that year.
Characteristic livestock and poultry breeding project	20% of the actual investment will be given as the bonus and the maximum one-off bonus shall not exceed RMB 3 million.
Agricultural processing project	20% of the actual investment will be given as the bonus and the maximum one-off bonus shall not exceed RMB 5 million.

### Key Areas

- Food Crop Tropical Fruit
- Perennial/ winter Fruits and Vegetables
- Featured Livestock and Poultry
- Tropical Cash Crops
- Marine Fisheries

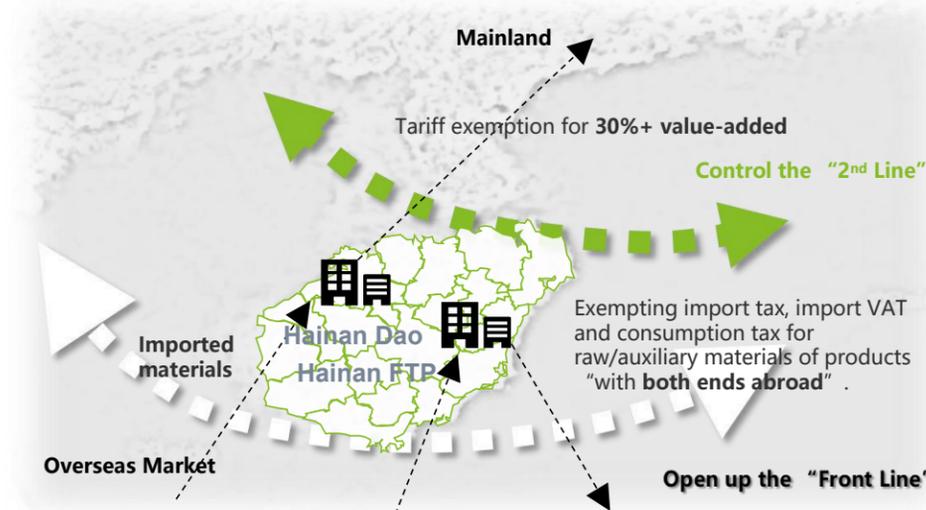


Notice of Printing and Distributing the Detailed Rules for the Implementation of the Management of Bonus and Subsidy Related to Agricultural Development in Hainan Province

## Supporting Policies

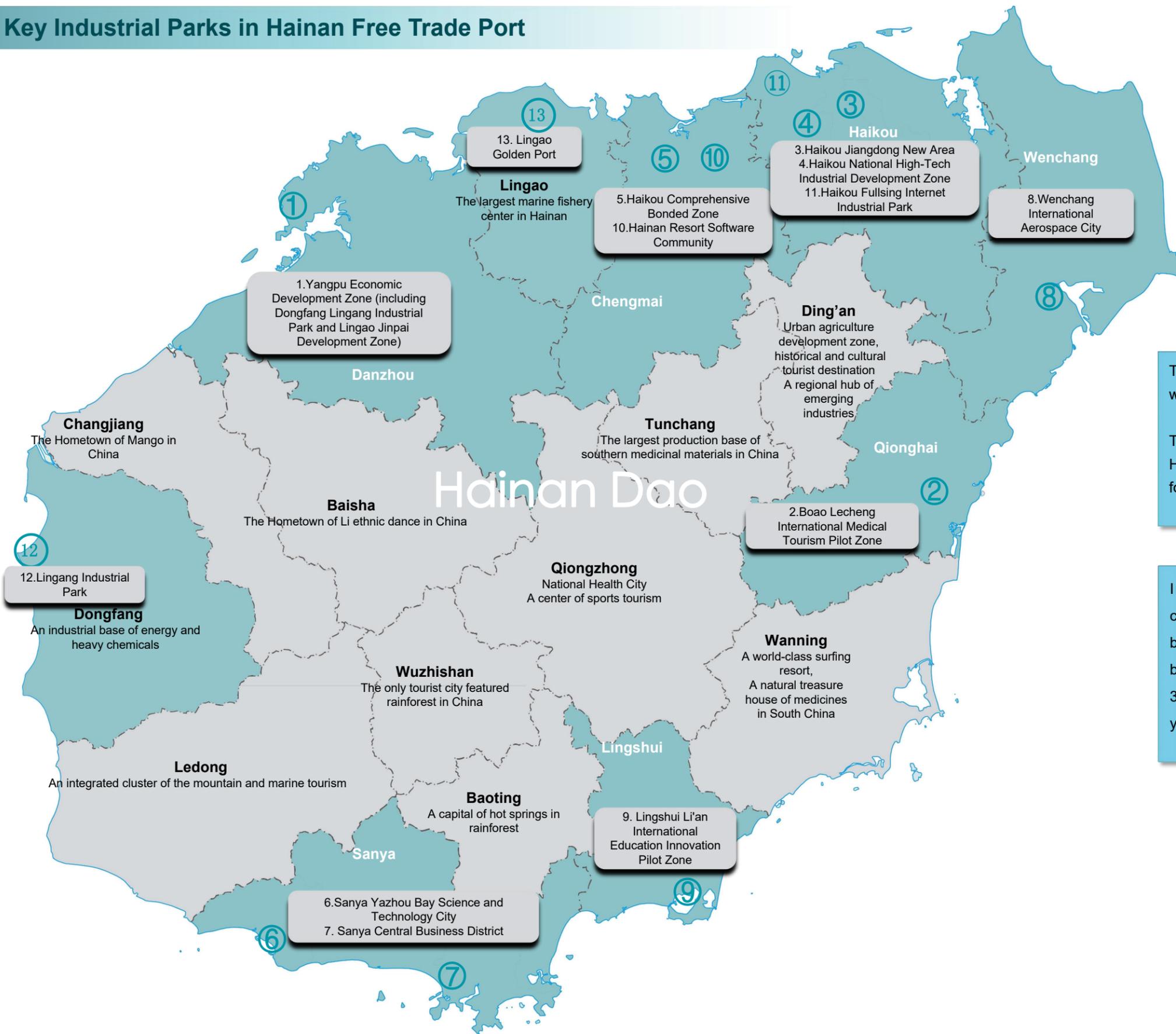
Preferential Policies	
Content	Benefits
Rewarding high-tech companies for increasing R&D investment: reward up to 2 million yuan for enterprises (listed in the online registration platform of the Provincial Bureau of Statistics) that increase their annual R&D budget by 30% or more, and up to 1 million yuan for other enterprises.	Incentives to relocated high-tech companies
Rewarding newly moved-in high-tech companies: for high-tech enterprises relocated to Hainan Province during the effective time, rewards are granted by 5% of fixed-asset investment or 10% of R&D investment within the 12 months after relocation with a 5 million yuan cap.	
Encouraging investment in enterprises with low energy consumption, advanced technologies and import/export orientation, and construction of information industry, infrastructure and public facilities. Adopt the lowest rate in various expenses for the land used for the project and exempt its rental expenses to the municipal government.	Reducing the land cost for high-tech companies

Tax Policies	
Content	Benefits
15% corporate income tax rate	Low tax rates for enterprises and individuals;
The individual income tax rate of high-end talents is capped at 15%	
New income from outward investment return in the three pillar sectors is exempt from corporate income tax	Enterprises are encouraged to invest overseas.
"Zero-tariff" policies for raw and auxiliary materials, production equipment, means of transportation	Enlarging the cost advantage for manufacturers in Hainan
Goods that contain imported materials and parts and have the added value from processing more than 30% are exempt from import tariffs when sold in Mainland China.	Tariff relief for high-end product manufacturing



Policies to Support High-Tech Companies' Development in Hainan (Tentative)

### Key Industrial Parks in Hainan Free Trade Port



The implementation scope of Hainan Free Trade Port is the whole Hainan Island.

The 13 key industrial parks established at the same time with Hainan Free Trade Port will work as pilot zones and trial lands for policies relating to the Hainan Free Trade Port.

In 2022, Hainan Free Trade Port Key Industrial Parks completed a cumulative fixed asset investment of 126.148 billion yuan, an increase of 6.6% year-on-year, and achieved a business income of 1,824.643 billion yuan, an increase of 31.6% year-on-year; achieving a tax revenue of 70.032 billion yuan, accounting for 53.6% of the province's tax revenue.

## Yangpu Economic Development Zone

Located in the northwest of Hainan, Yangpu Economic Development Zone is China's first national economic development zone approved by Deng Xiaoping in 1992 to be contiguously developed by foreign investors under the policy of the bonded zone. It is also the junction of the new Western Land-sea Corridor and the 21st Century Maritime Silk Road. Yangpu has been given the mission to build a pilot demonstration zone for Hainan Free Trade Port and its Bonded Port Area is also known as a prototype of the free trade port.



### Yangpu Economic Development Zone

- A shipping hub on the new Western Land-sea Corridor
- A commodity trading and distribution center
- An advanced manufacturing base
- An innovation demonstration zone for international trade

#### Positioning

Green Petrochemicals    Shipping & Logistics    Business Services (International Trade)  
High-end Tourist Consumer Goods Manufacturing    Healthy Food Processing

#### Focus

- Energy & Chemical**  
Olefins downstream industries and fine chemicals.
- Advanced Manufacturing**  
The new generation of information technologies, high-end CNC machines and androids, NEV manufacturing, Integrated circuits, high-end medical devices, Internet of Things devices, smart manufacturing equipment and new materials.
- Shipping & Logistics**  
International shipping, commodity distribution, logistics and storage, cold chain, international trade.

#### Infrastructure

- Complete Residential Facilities**  
Banks, schools, hospitals, hotels, etc.
- Mature Public Facilities**  
Public ports, standard factories, validation platforms, storage, etc.

#### Preferential Policies

- Island-wide**
  - Zero tariff: 1 negative and 3 positive lists
  - Low tax: 15% income tax for individual/enterprise
  - Tax exemption for new overseas direct investment income
- First in Yangpu**
  - "free flow through the first line and efficient control at the second line"
  - Tariff exemption for 30%+ added value
  - Allow business premises in the Customs Special Supervision Zone
- Exclusive in Yangpu**
  - "Yangpu Port of China" as the port of registry
  - Tax rebate for ships built in China
  - Allow ships with both domestic and foreign trade goods on board to refuel with bonded oil
  - Tax rebate at port of departure

#### Online Access



## Boao Lecheng International Medical Tourism Pilot Zone

The Bo'ao Le Cheng International Medical Tourism Advance Zone gathers international and domestic high-end medical tourism services and international cutting-edge medical science and technology achievements to create an international medical technology service industry gathering area, and is the only "medical special zone" in China that is open to the public in the medical field. It is the only medical zone in China that is open to the public in the medical field, with 24 medical institutions in operation and more than 20 under construction or in the pipeline, covering medical industries such as tumour prevention and treatment, medical beauty and anti-aging, health management and rehabilitation.

### Boao Lecheng International Medical Tourism Pilot Zone

- Over 300 world-leading medicines and medical devices
- A permanent global medicine and medical devices innovation exhibition
- The only real-world clinical data application pilot project in China



#### Positioning

Health Management  
Nursing & Rehabilitation

Specially Permitted Healthcare  
Aesthetic Medicine & Anti-aging

#### Focus

- Medical Services**  
Cancer treatment, SCT, Orthotics (joint) treatment, dentistry, Integration of TCM and western medicine, regenerative medicine, translational medicine, CVD treatment, etc.
- Health Management**  
Health management center, medical examination center, international maternity hospital, rehabilitation center, medical cosmetic center, anti-aging center.
- Health Services**  
International medical and health organizations, medical information service institutions, Boao International Health Forum, Boao Medical Information Platform, medical tourism intermediary service platform.

#### Industry platforms

- Lecheng Medical-Industrial Transformation Platform - the first public platform for medical technology innovation in the Lecheng Advance Zone Platform
- clinical needs、 promote domestic 、 international medical resources、 research and and social capital, etc.Mature Commercial and Residential facilities
- Providing one-stop solutions and services from project evaluation to market access One-stop solution and service for the whole chain

#### Preferential Policies

- 01** Simplified approval procedures for medicines and devices urgently needed for clinical use
- 02** An e-prescription center is built in the pilot zone
- 03** Renowned medical cosmetic institutes are welcome to locate in the pilot zone
- 04** Support medical institutions to conduct clinical tests
- 05** Encourage intellectual property, financial and tax advice, financing matchmaking, legal advice
- 06** Independent assessment of senior titles in health series

#### Online Access



## Haikou Jiangdong New Area

Haikou Jiangdong New Area is located on the east coast of Haikou, with Dongzhai Port in the east, Nandu River in the west, the east coastline to the north and the second phase of the ring road and the provincial highway to the south. It features unique advantages, a first-class ecological environment and distinctive prospects. With a total planned coverage of 298 km<sup>2</sup>, the district is composed of an east ecological functional area and a west industrial integration area and conveys an integrated urban-rural mix with “one port, two centers, four clusters, ten streams, a hundred cozy villages, a thousand hectares of wetland and thousands of mu of orchards”.



### Haikou Jiangdong New Area

- An exhibition area of Hainan FTP
- A display of national eco-friendly pilot zones
- An experience zone of international tourist consumption
- A service zone for implementing China's major strategies
- A demonstration of modern service industry clusters

#### Positioning

4 + X	<b>Aviation:</b> air transportation, business jet, warehouse & logistics, financial lease, international trade, aviation maintenance, aviation processing & manufacturing, bonded fuel	<b>New finance:</b> banking, securities, insurance & reinsurance, factor markets, cross-border finance, trade finance, consumer finance, fortune management, funds, financial technologies, etc.
	<b>Premium consumer goods:</b> the processing of premium consumer goods including perfume, high-end food and jewelry	<b>Digital industries:</b> 5G application, blockchain, big data, cloud computing, AR, AI, IoT, ITS, metaverse, etc. and relevant industries
	<b>Export-oriented services and outward-looking service industries:</b> commodity trade, island departure trade, cross-border service trade, cross-border e-commerce and processing trade..	

#### Preferential Policies

- ✓ **Headquarters economic enterprise recognition rewards:** recognized headquarters-type enterprises enjoy one-time landing rewards, office subsidies for purchasing and leasing, and headquarters enterprises introduce staff housing purchase qualification.
- ✓ **Special support for island departure trade:** a stepped reward for the completion of island departure trade, with an additional contribution award for larger amounts
- ✓ **Special support for modern financial industry:** financial holding companies, commercial bank franchise institutions, corporate financial institutions, cross-border asset management institutions.
- ✓ **Special support for the airfreight economy industry:** exemption from import tariffs, VAT and consumption tax on imports of self-use equipment.
- ✓ **Special support for professional services:** island departure trade, international legal services, international design services, accounting, auditing and taxation services, consulting services, advertising services, human resources services

#### Infrastructure

- Housing security:** International and high-standard housing security solutions are provided for talents from the FTZ. Wanhua International Community and Yanlord International Community are now in place, and high-end talent flats are being built in the CBD Headquarters Economic Zone.
- Education:** rich resources featured with international education powered by Harrow Haikou, Jiangdong Maple Leaf International Schools, Haikou School affiliated to Beijing Normal University, Haikou Jiangdonghuan dao Experimental School, etc.
- Medical Resources:** Hospital, Haikou Maternal and Child Health Hospital and other public tertiary hospitals have been located in Jiangdong New district. Five general hospitals are planned for the whole area of Jiangdong, etc.

#### Online Access



## Haikou National Hi-Tech Industrial Development Zone

Haikou National Hi-tech Zone, approved by the State Council in 1991, is one of the first national hi-tech zones in China and the only one in Hainan's free trade port. It is the only national-level high-tech zone in Hainan Free Trade Port. It has a total planning area of 49.3 square kilometres, with a diversified development pattern of "one district and seven parks", under the jurisdiction of: Mei'an Ecological Science and Technology New City, Pharmaceutical Valley Industrial Park, Lionsing Industrial Park, Haima Industrial Park, Yunlong Industrial Park, Haikou Mission Hills Tourism Park, West Coast. The seven sub-parks are all located within a half-hour traffic circle of political, commercial, cultural and entertainment centres and transport hubs.

### Haikou National Hi-Tech Industrial Development Zone

- A national model establishment
- A national intellectual property demonstration zone
- A national demonstration zone for the mass entrepreneurship and innovation initiative
- A national demonstration zone for entrepreneurship and innovation of small and micro companies
- A national demonstration platform of public service for SMEs
- One of the first pilot projects of the upgraded mass entrepreneurship and innovation initiative



#### Positioning

**"3+X" Industrial Mix**

- Biopharmacy
- Eco-friendly industries
- Advanced manufacturing such as high-end food processing
- Digital economy and modern services

#### Focus

- **Mei'an Eco-Tech New City:** medicine production & certification, medical devices production new industries integrated with medicine, advanced manufacturing, modern logistics
- **Medical Valley Industrial Park:** R&D and manufacturing of medicines and dietary supplements, traditional Li medicines.
- **Shiziling Industrial Park:** new energy, new materials, functional food, eco-friendly and health industries
- **Mission Hills Tourism Park:** As the main focus Focus on developing sporting events
- **Yunlong Industrial Park:** modern devices, light industries concerning tourist handicrafts and sports products

#### Features

### 7 Parks in 1 Zone

- Mei'an Eco-Tech New City
- Mission Hills Resort
- Medical Valley Industrial Park
- Shiziling Industrial Park
- Haima Industrial Park
- Yunlong Industrial Park
- West Coast Headquarters Economic Zone

#### Preferential Policies

**01 Haikou National Hi-tech Zone - Boao Le Cheng Linkage**

Take advantage of Le Cheng's policies and radiation to drive the development of the biotech pharmaceutical industry.

**02 Haikou National High-tech Zone - Provincial Drug Administration Bureau - Customs linkage**

Import of biological products through customs clearance in Haikou through system innovation use.

**03 Haikou National Hi-tech Zone - Provincial Drug Administration Linkage**

Creation of a pharmacy innovation service station to provide advisory services to pharmaceutical companies.

#### Online Access



#### Support Policy

- ❖ A series of provincial, municipal and high-technology zone enactments industrial support policies. These policies cover the pharmaceutical industry, biodegradable industry, financial industry, headquarters economy, as well as technology innovation, talent and housing, etc.

## Haikou Comprehensive Bonded Zone

Haikou Comprehensive Bonded Zone is the first comprehensive free trade zone in Hainan, and is also the main venue and incubator for the early and pilot implementation of Hainan's free trade port policies. The zone is located close to the national first-class port - Macun Port (about 2.0 km), giving full play to the overlapping policies of "Customs Special Supervision Zone + Free Trade Port". The park will focus on the development of duty-free products, international trade, modern logistics, advanced manufacturing and other industries to create a "comprehensive bonded + advanced manufacturing" industrial development..



### Haikou Comprehensive Bonded Zone

Hainan Free Trade Port Key Park  
International Logistics and Distribution Centre  
Duty-free goods storage and distribution base  
Regional International Trade Centre  
Free Trade Port Policy Early and Pilot Zone  
The advantages of the "Customs Special Supervision Zone + Free Trade Port" policy overlap

#### Focus

- Aviation maintenance and aviation materials trading
- Bonded processing of high value-added products
- Financial leasing industry
- High-end advanced manufacturing
- International Trade
- Cross-border e-commerce industry
- Imported consumer goods

#### Online Access



#### Preferential Policies

- Adopting import and export management regulations that "free flow through the first line and efficient control at the second line"
- Applying the tariff exemption policies for added-value processing in the Hainan FTP
- The designated port of "Kimberley Process" (rough diamond import)
- A national comprehensive pilot zone for cross-border e-commerce
- The only import customs port for finished vehicles in Hainan

#### Infrastructure

**Mature Supporting Facilities:** Providing staff canteen, dormitory and other living support areas. Cross-border e-commerce industrial park, bonded warehouse for duty-free products, diamond and The public bonded warehouses, such as the standard workshop for processing jewellery and the intelligent processing and manufacturing centre The area of the bonded warehouses exceeds 500,000 square metres. Customs, taxation, market supervision, public security and other functional departments are set up in the park. The park has established customs, taxation, market supervision and public security departments, so that enterprises can do their business without leaving the zone.

## Sanya Yazhou Bay Science and Technology City

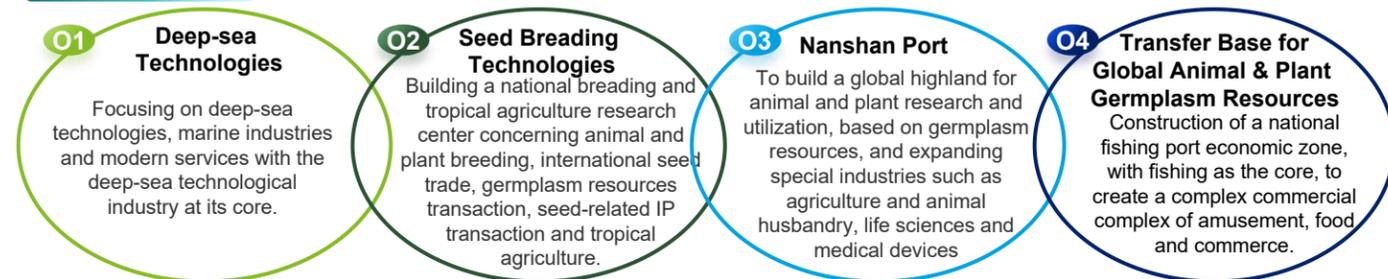
Sanya Yazhou Bay Technology City is located in the western part of Sanya City, Hainan Province, adjacent to the Nanshan Cultural Tourism Zone and the Daxiaodongtian Scenic Area, with a total planning area of 69.3 square kilometres. It has a total planning area of 69.3 square kilometres. The Sanya Yazhou Bay Science and Technology City is built around the requirements of the overall plan of Hainan Free Trade Port, The Sanya Yazhou Bay Science and Technology City is being built around the requirements of the overall plan of Hainan Free Trade Port.



### Sanya Yazhou Bay Science and Technology City

A pioneering technological town of  
coordinated land and marine development  
openness and innovation  
industrial prosperity  
cultural confidence  
energy-saving and eco-friendly economy

#### Positioning



#### Focus

- Seed Breeding Technology City:**  
Seed Breeding  
Animal and plant breeding technology  
International seed trade  
Germplasm resources transaction  
Seed-related IP transaction  
Tropical agriculture
- Deep-sea Technology City:**  
Deep-sea technologies:  
equipment, materials and communication  
Deep-sea industries:  
ship, marine engineering equipment, marine public service

#### Online Access



#### Preferential Policies

- For Individuals:**  
➢ Rewarding Measures for Talent Introduction of Sanya Yazhou Bay Science and Technology City (Revised in 2021)
- For Enterprises:**  
➢ Preferential Policies for Industrial Development of Sanya Yazhou Bay Science and Technology City  
➢ Measures on Fostering High-Tech Enterprises of Sanya Yazhou Bay Science and Technology City  
➢ Measures and Implementation Details of Supporting SMEs of Sanya Yazhou Bay Science and Technology City

#### Infrastructure



## Sanya Central Business District

Located in the central area of Sanya, the district covers a planned area of 442.51 hectares including 4 major sub-districts, i.e., the Phoenix Coast, East Coast, Yuechuan and Hailuo. The district aims to build a "4+2" modern service industry mix led by headquarters economy, financial services, modern trade, cruises & yachts and supported by specialized services and recreational industries.



### Sanya Central Business District

A leading area for international tourist consumption  
The only industrial zone in HFTP featuring the cruise and yacht industry  
One of the first pilot cities for sea tourist routes

#### Positioning

##### Headquarters Economy

Attracting domestic and cross-border enterprises to forge a gathering zone of headquarters and a multi-functional center of finance & investment, settlement, operation management, asset management, sourcing, design, R&D and sales.

##### Modern Commerce

Duty-free shopping, high-end businesses, cross-border e-commerce, trade in service, building the district into a comprehensive demonstration zone for international high-end business, a consumption hub with cross-straits influence, and an international tourist consumption center.

##### Professional Services

Introducing world-famous accounting firms, law firms, consulting firms and evaluation agencies to offer cross-border enterprises, financial institutions and trade companies auditing, tax, strategic consulting and asset evaluation services.

##### Financial Services

Attracting fintech companies, cross-border financing platforms by foreign, state or privately-owned companies, management agencies of funds, capital and assets, regional or functional headquarters of exchanges and settlement organizations worldwide.

##### Cruise & Yacht

Building a world-class cruise and yacht consumption center, a world-famous yacht display and trade center, and a world-leading yacht innovation and service center with well-planned island departure fishing platforms, underwater ranges, yacht training bases, a maritime cultural museum and an international yacht trade company.

##### Culture & Recreation

Introducing institutions in fields such as artwork exhibition and auction, sports, recreation, and leisure tourism; offering bonded artwork exhibition, auction and trade services; organizing large international exhibitions and festival events.

#### Online Access



#### Infrastructure

**Various Recreation Facilities**  
Cruises, yachts, etc.

**Complete Public Facilities**  
Plazas, waters, green space, commercial areas, office buildings, apartments

#### Preferential Policies

**Wide Coverage:** covering all the "4+2" industrial mix composed of headquarters economy, modern trade, cruises and yachts, financial services, sports and culture and professional services

**Various Aspects:** from start-up subsidies, office rental, talent acquisition, operational rewards to humanistic care

## Wenchang International Aerospace City

Wenchang International Space City is an important part of the Hainan Free Trade Port and is one of the 13 key parks in the construction of Hainan Free Trade Port. It is one of the 13 key parks in the construction of Hainan Free Trade Port. Hainan Wenchang International Space City consists of a high-tech zone, a launch zone and a tourism zone. The High-tech Zone, with a planned area of 18,000 mu, is the pioneer of the Space City. It is the first demonstration area for the development of the city.

### Wenchang International Aerospace City

An industrial base for key technological innovations in aerospace  
An industrial base for space technology innovation & strategy  
A demonstration base for innovation-integrated industries  
An industrial base for international cooperation in aerospace technology  
An aerospace data center



#### Positioning

An aerospace city with "four bases and one center" covering the entire industrial chain, including electronic information, high-end devices, new materials, satellite R&D, rocket R&D, space science and exploration, international cooperation and exchanges and financial services. The "one center" refers to the Aerospace Supercomputing Center that develops and applies aerospace data services to leverage the value of aerospace information.

**Major Technological Innovation Industrial Base in the Aerospace Field**  
R&D of satellite, rocket and aerospace ground equipment

**Space Technology Innovation Strategic Industrial Base**  
Space science and exploration, satellite application

**Integrated Innovation Industry Demonstration Base**  
Electronic and information, high-end devices, new material, new energy

**Aerospace Global Cooperation Industrial Base**  
Aerospace-related education & training, aerospace financial services, global aerospace cooperation and exchanges

**Aerospace Data Center**  
Aerospace big data

**Online Access**



#### Focus

**Innovation in Space Science & Technology:**  
R&D of asteroid probes and small-sized space exploration satellites

**Global Cooperation in Aerospace-related Industries:**  
International Astronautical Congress, China Commercial Aerospace Import and Export Fair, World Commercial Aerospace Conference

**Aerospace Big Data Center:**  
collecting, pre-processing, storage, processing, trading, application and analysis of aerospace big data

**Integrated Innovation:**  
intelligent aerospace electronics and information, solar energy, hydrogen energy, R&D of androids and drones

**Major Scientific and Technological Innovation Industries in the Aerospace Field:**  
small commercial satellite design, satellite assembly and testing, payload technology, mid to large commercial remote sensing, telecommunication and navigating satellite

#### Preferential Policies

**Incentives for New Enterprises with Substantive Operations:**  
Incentives are given after reviewing the specific qualifications including aerospace enterprises, research institutes, high-tech enterprises, headquarters, innovation platforms, etc.

**Capital incentives:**  
For independent accounting enterprises that are registered in the Aerospace City and are producing and substantively operating in the Aerospace City, rewards are given for selling complete rockets and satellites by 10% of the contracted value with a cap of 5 million yuan.

**Free Offices:**  
Offer offices free of charge to newly established or relocated enterprises with substantive operations in the Aerospace City.

**Fund Equity Incentives:**  
Establish Hainan Aerospace Industry Incentive Fund to reward qualified enterprises in Aerospace MRO, rocket development or other encouraged high-tech industries with equities up to 100 million yuan in value.

## Lingshui Li'an International Education Innovation Pilot Zone

The pilot zone is one of the key zones in the construction of the Hainan Free Trade Port and is an important platform to promote the construction of the "Hainan International Education Innovation Island". The pilot zone was officially launched on 3 June 2020. The pilot zone is located on the Li'an Peninsula in Lingshui County, Hainan Province. The 12.7 square kilometre planning area is a pearl on the 18 degrees north latitude.



### Lingshui Li'an International Education Innovation Pilot Zone

A national demonstration zone for education innovation  
A foster base for highly competent, international and innovative talents  
A crucial platform for consumption backflow of international education  
A pilot zone for education reforms in China  
A demonstration hub for higher education institutions worldwide

#### Contents of the school

The pilot zone is dominated by high-level universities and vocational colleges in the fields of science, technology, agriculture and medicine and Sino-foreign cooperation between domestic and foreign universities, covering undergraduate and The pilot zone is planned to run 30,000 students. The planned scale of schooling is 30,000, of which 10,000 will be run in the starting area. The scale of operation is 10,000.

#### Features of the school

The pilot area is planned and constructed in accordance with the innovative concept of "Big Sharing + Small College". By sharing physical space and promoting "mutual understanding between the East and the West, the integration of disciplines, the interchange of arts and sciences, the mutual recognition of credits, the mutual selection of courses, and the mutual consultation of management", the pilot area will create a first-class international education system that integrates multiple cultures and disciplines.

#### Introduction of educational resources and industrial investment direction

Introduction of high-level universities within the top 100 of the three authoritative global rankings; first-class disciplines from high-level universities in China and abroad.  
**Modern service industry:** education service industry such as education consulting and assessment, foreign-related education services, study tours and training, as well as modern service industry such as culture, tourism, sports, creative design, film and television production and publishing.  
**Science and technology innovation industry:** digital economy industry such as 5G, cloud computing, big data, artificial intelligence, Internet of Things, virtual reality, etc.

#### Introduction of universities

10 domestic universities that have signed up to the pilot zone, 12 of its cooperation with foreign universities, approved by the Ministry of Education 6 Sino-foreign cooperative institutions (projects), such as Sino-foreign cooperative institutions.

#### Online Access



## Hainan Resort Software Community

Hainan Resort Software Community, as a major platform for developing the digital economy in Hainan, is one of the key industrial parks to implement the mission of Hainan Free Trade Port and a demonstration zone to advance the construction of Hainan Free Trade Port. It has been listed as a National Tech Company Incubator and one of the first National Digital Service Export Base.

### Hainan Resort Software Community

A cradle of digital trade  
An innovation place for digital finance  
A gathering place for mid/high-end talents



#### Focus

•**Blockchain:** In October 2018, the government awarded a license to establish a blockchain pilot zone in Hainan's free trade zone (port). Cloudsea Chain and Oxford (Hainan) Blockchain Research Institute have already moved in  
•**Digital health:** the park brings together more than 1,200 enterprises in the whole chain of pharmaceutical e-commerce, pharmaceutical digital supply chain, digital healthcare, health finance and so on. Ali Health, Ha Pharmaceutical Group, Fosun Pharmaceutical and AstraZeneca have already moved in.  
•**Digital culture and sports:** the park brings together more than 1,800 domestic famous game enterprises. The park is taking advantage of Hainan's free trade port to enable "domestic games to go out" and "overseas games to come in". Tencent, IGG, Century Huatong, Lilith, Sanji Mutual Entertainment and Perfect World have already moved in.  
•**Digital Finance:** The focus is on building a digital finance innovation area. Leading companies and industrial investment funds in the direction of financial technology, Internet finance and financial services are being attracted to the area. Siva, Evolution and Century Frontier have already moved in.

#### Online Access



#### Projects

**Digital Culture and Sports Ecological Village**  
Investment direction: games, e-sports, intellectual sports, live streaming, etc.  
**Digital Health Ecovillage**  
Investment direction: pharmaceutical e-commerce, pharmaceutical digital supply chain, Internet hospital, digital healthcare, digital therapy, health finance, etc.

#### Features

**Natural ecology:** advocating "work in the park, innovation in life". the park creates a happy "micro-city" for Internet people that integrates work, residence, education, business and leisure.  
**Human ecology:** the park gathers Internet elites from all over the world, insists on "people-oriented", feels the warmth of urban habitat, and realises "a happy city that achieves happiness".

## Haikou Fullsing Internet Industrial Park

Positioning to build a leading area of Hainan digital free trade port, a gathering area of digital economic headquarters and an international island departure innovation demonstration area, focusing on the development of four industrial ecological chains: digital trade, intelligent IOT, financial technology and international innovation. The park has been recognized as a national science and technology enterprise incubator and a national cultural export base, and has been listed as China Hainan Human Resources Service Industrial Park. At present, the park has gathered the world's top 500 enterprises such as Alibaba, Xiaomi group, Schneider, Tesla, PWC.etc In 2023, the park will increase its industrial investment efforts and strive to exceed RMB 160 billion in annual revenue.



## Haikou Fullsing Internet Industrial Park

National-level Science and Technology Enterprise Incubator  
National Cultural Export Base  
Hainan Digital Economy Development Highland  
Demonstration Zone for Safe and Orderly Flow of Data

### Focus



Digital trade: focus on the development of the digital trade industry chain with the main direction of cross-border flow of data, cross-border e-commerce, and games going to sea.



Intelligent IOT: focus on the development of the intelligent IOT industrial ecosystem with integrated circuits, digital health and smart cities as the main directions.



International headquarters: focus on the development of Chinese enterprises going out headquarters, international enterprises coming in headquarters, trade headquarters, etc.



Professional services: focus on developing a professional services industry chain in the main directions of fund investment, human resources and innovation incubation.

### Online Access



### Preferential Policies

- **Element Reward:** Reward enterprises operate substantially according to business income scale and innovation ability for R&D, daily operation, leasing, HR and other expenses
- **Tax incentives:** enterprises in the park that are operating in the encouraged industries are entitled to a 15% reduction in their corporate income tax rate.
- **Fund Investment:** Set industrial investment fund for enterprises focus on innovative by leading investment, independent investment, creditor's rights and other ways
- **Provided by the Market:** Focus on the construction tasks of smart Hainan and smart Haikou, collect more than 100 application scenario solutions from enterprises in the park every year, and provide construction financial support.

## Dongfang Lingang Industrial Park

Dongfang Lingang Industrial Park is one of the key parks in Hainan Free Trade Port, established in 2011 with the approval of the State Council. The park has a planned area of 29.4 square kilometres. It is 130 kilometres from Sanya Phoenix International Airport in the south, and 220 kilometres from Haikou Meilan International Airport in the north. The park is conveniently served by Hainan Ring Expressway, Hainan Ring High-speed Railway and Guangdong-Hainan Railway. It is also the mainstay of industrial agglomeration in Dongfang City, with a focus on developing three industrial clusters – petrochemical new materials, marine equipment manufacturing, and low-carbon and eco-friendly industries featuring clean energy. Its goal is to become a national-level demonstration zone for green, low-carbon, and circular development and an industrial cluster park without 100 billion yuan output value.

## Dongfang Lingang Industrial Park

National-level Demonstration Zone for Green, Low-carbon, and Circular Development  
Hainan Free Trade Port High-tech Base  
Hainan Free Trade Port Petrochemical New Material Base  
Hainan Free Trade Port Marine Equipment Manufacturing Base  
Hainan Free Trade Port island departure Wind Power Base



### Advantages for Investment

Port and shipping logistics  
Policy synergy  
Resource advantages

### Park Facilities

- Basuo Port operates direct shipment 30 ports in China as well as ports in 22 countries and regions. The port has two loading and unloading areas, bulk and general cargo terminals, and hazardous chemicals and container terminals. Basuo Port plans to adopt the layout of "one port and three zones", with a total of 49 berths.
- The traffic artery directly leads to the park.
- A road network system of three vertical and nine horizontal park roads has been built.
- It has an industrial water supply plant with a daily capacity of 100,000 tons and an industrial sewage treatment plant with a daily capacity of 25,000 tons.
- It has four 35,000 kilowatt Huaneng thermal power plants and 150,000 kilowatt wind power plant to realize centralized steam and heating supply in the park.

### Online Access

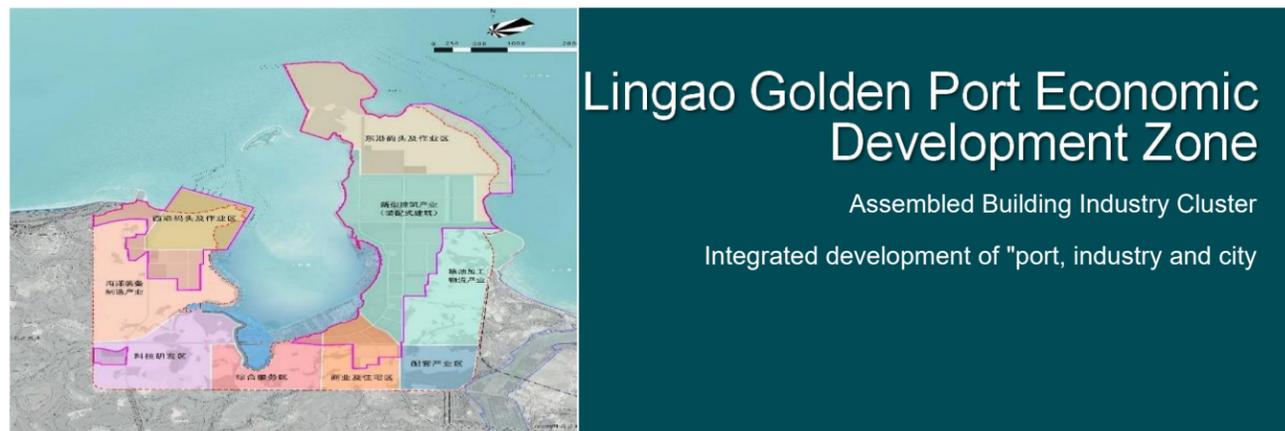


### Key Areas for Investment Promotion

- **New petrochemical materials :** use carbon dioxide-rich natural gas in the South China Sea to produce methanol, acetic acid, olefins, BDO, synthetic ammonia, etc., and extend to the downstream areas of the industrial chain. Use oil in the South China Sea to develop fine chemicals, increase the output of high value-added olefins, and extend to high value-added polymer materials. Promote the development of acrylonitrile projects to ABS, carbon fibre, PMMA and other materials in downstream areas. Strengthen the downstream area of PC industry chain and develop PC-ABS, PC-PMMA and other composite materials.
- **Marine equipment manufacturing :** develop island departure wind power equipment manufacturing industry that includes "wind turbine parts manufacturing, complete wind turbine manufacturing, and wind farm operation and maintenance". At the same time, it will develop wind vane tower barrels, submarine cables and other related industries to establish a high-end island departure wind power equipment manufacturing cluster. Build a scientific research & experiment and industrialized production base for high-end marine equipment, and build R&D and manufacturing bases for marine engineering equipment such as recreational fishing boats, intelligent cruise ships, and deep-sea culture cages. Plan for R&D, manufacturing and maintenance projects for port machinery, ships, and drilling platforms.
- **Low-carbon and eco-friendly industries featuring clean energy :** make full use of the abundant island departure wind energy resources in Dongfang, accelerate the development of green and clean energy industries such as island departure wind power and solar energy.

## Lingao Golden Port Economic Development Zone

Located in northeast Lingao County, Golden Port Economic Development Zone is a crucial part of industries in western Hainan. It boasts favourable geographical conditions as it lies between Haikou and Yangpu bonded zones. Meanwhile, the development zone has abundant port resources as it is adjacent to Qiongzhou Strait, about a 60- to 70-minute ride to Haikou New Port and Yangpu Port, only 26 nautical miles to Zhanjiang Liusha Port, 96 nautical miles to Beihai Port, and only 10 minutes by car to Jinpai Entry of the Hainan Island Ring Expressway. With Jinlan Avenue, a four-lane divided highway, Jinpai Port Economic Development Zone has sound traffic conditions.



### Advantages

- **Port resources:** a total quay line of 4,775m and 18 3,000t – 70,000t berths in the east and west port areas.
- **Land resources:** a total planned development area of 20.1 km<sup>2</sup> ensures abundant land resources and fast development
- **Facilities:** The government is going to invest over 20 billion yuan in improving infrastructure and public facilities in the development zone, including new roads, existing road expansion, sewage treatment facilities, refuse transfer stations, and residential communities.
- **Corporate services:** The development zone innovated agency services for corporations, offering agency services to companies in 56 administrative applications from project registration to project acceptance. It is to help enterprises to achieve the highest efficiency with the lowest cost.

### Investment Highlights

- **New construction :** prefabricated building, green building, low-carbon building, tropical building, intelligent building, new construction materials and relating fields along the entire industrial chain
- **Marine equipment production :** boats, yachts, ocean liners, ocean development equipment and marine tourism supporting industries
- **Grain and cooking oil processing & logistics :** storage, processing, trading of grain and cooking oil, healthy food processing, etc.

### Preferential Policies

- Increased production capacity of parts and components for prefabricated buildings should be allocated to Lingao Golden Port Economic Development Zone in principle.
- Increased production capacity of parts and components for prefabricated buildings should be allocated to Lingao Golden Port Economic Development Zone in principle.
- With major industrial zones like Lingao Golden Port Economic Development Zone as platforms, leading enterprises in yacht assembly. Manufacturing should be introduced to attract high-added-value and cost-efficient enterprises upstream and downstream.

Known as "the city of coconuts", Haikou is located on North Hainan Island. It is the capital city of Hainan Province, a political, economic, technological and cultural center and transport hub of the province.

### Resources

Haikou Meilan International Airport  
Haikou Jiangdong New District  
Haikou Integrated Bonded Zone  
Haikou National Hi-tech Zone  
Haikou Fullsing Internet Industrial Park  
Haikou Port (Xiuying Port)  
Xinhai Port  
Hainan University

### Investment Highlights

Duty-free consumption  
Culture & sports  
Education  
Shipping  
Aviation  
Information and communication  
Advanced low-carbon manufacturing

Finance leasing  
island departure trade  
Modern finance



the City of Coconuts



Located on northwestern Hainan Island and with a population of 560,000, Chengmai was awarded such titles as "global home of longevity" and "China's best recreational and tourism county". In 2022, the GDP of Chengmai is RMB 44.46 billion, making it the fourth largest economy in the province.

### Resources

Old Town Economic Development Zone (Including Jinma Logistics)  
Chengmai Oil and Gas Exploration Service Base  
Chengmai Fushan Coffee Culture Town  
Hainan Yongqing Cultural Tourist Attraction

### Investment Highlights

Petroleum and gas  
Digital economy  
High value-added manufacturing  
Modern logistics  
Selenium-rich featured agriculture  
Agriculture-culture-tourism integrated industry



Global Home of Longevity

International  
Aerospace Town

Located in northeastern Hainan Province, Wenchang has a population of about 600,000. It is the site of Wenchang Satellite Launch Center in Hainan. Qinglan Port is a national first-level open port and an important South China Sea-oriented port hub.

Resources

- Yueting Industrial Park Zone
- Fengjia Bay Modern Fishery Industrial Park
- An international satellite launch center
- High-end aerospace product R&D and manufacturing base
- Aerospace big data development and application base

Investment Highlights

- Aerospace science and technology
- Aerospace service
- Culture and creativity
- Financial service
- Business service
- High-tech manufacturing
- Fishery industry
- Agricultural and sideline product processing



Located in the northeast of Central Hainan Island and 28 km away from Haikou, Ding'an has the title of "the hometown of traditional Chinese folk art (Hainan opera)". It is also a development zone of urban agriculture in Hainan, a historic and cultural tourist destination and a regional hub of emerging industries.

Resources

- Ding'an Taling Industrial Park
- Ding'an Xinzhu Prefabricated Buildings Base
- Wenbifeng Pangu Culture Tourism Area
- Nanli Lake National Westlake Park
- Murui Mountain Tourism Scenic Area
- Ding'an Ancient Town

Investment Highlights

- New-type food processing
- Biological and new medicine
- Advanced manufacturing and automation
- Prefabricated building



The Hometown of  
Hainan Opera

Qiongzong Li and Miao Autonomous County is located in the middle of Hainan Island, the birthplace of Wanquan River, Changhua River and Nandu River. The county covers a total area of 2,704.7 square kilometres, with a forest coverage rate of 85%. The comprehensive index of ecological environment ranks fourth in China and first in Hainan. The land of the county is rich in selenium and iodine, and the groundwater is rich in minerals and trace elements such as metasilicic acid, strontium and zinc. It is known as the "kidney of Hainan" and "the hometown of green orange". It has won the honorary titles of national forest health care pilot county and "Natural Oxygen Bar in China".

Resources

- Qiongzong Women's Football Team
- Limushan National Forest Park
- Baihualing 4A Tourist Scenic Spot
- Nanliu Hot Spring of Shang'an Township
- Hainan Wanling Agricultural Products Processing Logistics Park
- Baisha Uprising Memorial Park

Investment Highlights

- Qiongzong international football industry cluster
- Forest health
- Agricultural products processing and trade
- Forest health economy



A Natural Oxygen Bar



Located in north-central Hainan, Tunchang is bounded on the east by Ding'an County and Qionghai and neighboring Qiongzong County on the south and Chengmai County on the northwest. Tunchang is also known as "a gateway to Central Hainan" and has an administrative area of 1,224.28 km<sup>2</sup> and a population of 255,400.

Resources

- Jialetan Resort
- Painting Street
- Fengmu Deer Farm
- Qing'ao Hot Springs
- Muse Lake Scenic Area
- Black Pig Breeding District
- Yangjiao Ridge Crystal Mine Relics
- Hainan Xiangshan Industrial Convergence Tourist Area
- Southern Medical Plant Planting and Production Base
- The Fragrant Culture Park of Dreamland Xiangshan (4A Class)

Investment Highlights

- Deep and fine processing of agricultural products (Black pig industry)
- High-efficiency agriculture with tropical features
- Southern medical plants industry
- Renewable agriculture
- Healthcare tourism



A Town of Crystal and  
Medical Plants

Sanya, also known as the "City of Deer", is located at the southern tip of Hainan Island and is known as "Oriental Hawaii". It is speeding up to build itself into a modern tropical coastal city. Sanya is an important pole of the "North and South Poles" of Hainan Province and the "leader" of the "Great Sanya" economic circle. Sanya is striving to establish itself as an international tourist destination and a scientific innovation hub for the free trade port.

## Resources

Sanya Yazhou Bay Science and Technology City  
Sanya Central Business District  
Sanya Internet Information Industry Park  
Haitang Bay National Coast Recreation Park  
Sanya Phoenix International Airport  
Phoenix Island International Cruise Terminal  
Transfer base for the introduction of global animal and plant germplasm resources

## Investment Highlights

Seed breeding      Logistics industry  
Modern business      Digital economy  
Deep-sea technology      Cruises and yachts  
Modern finance  
Tourism industry  
International exhibition  
Culture, tourism and health care



In the southeast of Hainan Island, there is a city named Lingshui, which was named Lingshui ("灵水" in Chinese) in ancient times, meaning that this place gathers the aura of heaven and earth. It has characteristic coastal resources including "three bays, three islands, two lakes, one mountain and one water". The three bays are Xiangshui Bay, Qingshui Bay and Tufu Bay. The three islands are Nanwan Monkey Island, Fenjiezhou Island and Coconut Island; The two lakes are Xincun Lagoon and Li'an Lagoon; The one mountain is Diaolu Mountain. The one water is Lingshui River. Around the new development pattern of "2+3+7+N", Lingshui comprehensively promotes industrial transformation and upgrading to create a "beautiful Lingshui and charming environment".

## Resources

Li'an International Education Innovation Experimental Zone  
Qingshuiwan International Information Industrial Park  
Xiangshuiwan Vigorous Sports Bay Area  
Nanping Health Industrial Park  
Runda Modern Agriculture Industrial Park  
Xincun Danjia Cultural Tourist Area  
Wenluo Processing Logistics Industrial Park  
Li'an Overseas Returnees Town  
Diaoluoshan Tropical Rain-forest Park  
Lingshui Chengwan Integrated Main City  
Diamond Science and Technology Culture Industrial Park  
IN+ Live Town

## Investment Highlights

Data industry      Marine industry  
International education      Culture and sports  
Healthcare      Business services  
Tourism and leisure      Seed breeding and agriculture  
E-sports games      E-commerce live broadcast  
Creative design      Logistics processing



A mountain-side coastal city, Ledong has a land area of 2,766.42 km<sup>2</sup>, 561.21 km<sup>2</sup> of which is arable land, a sea area of 1,726.8 km<sup>2</sup>, and a coastline of 84.3 km. It is the largest autonomous county with the largest population in Hainan.

## Resources

Longqiwan Tourist Resort  
Longmu Bay with the most beautiful sunset  
Jianfengling National Forest Park  
Yinggehai Lingang Industrial Park  
Qianjia Agricultural Products Processing Industrial Park  
Dajiaowan Ecological Fishery Industrial Park  
Haiyang Nanfan Germplasm Science and Technology Industrial Park  
Jiusuo Daling Low-carbon Manufacturing Industrial Park  
Ledong Zhongxing Ecological Smart Headquarters Base  
Longteng Bay      Maogongshan Scenic Spot      Yinggehai Saltworks

## Investment Highlights

Tourism industry      High-tech industry  
Electronic information technology  
High-efficiency agriculture with tropical characteristics  
Marine ranching  
Deep-sea aquaculture  
Low-carbon economy  
Circular economy  
New energy industry  
Aquatic seed breeding industry  
Industrial recycling aquaculture



Baoting is the southern portal to the central ecological zone of HFTP. With a highway that runs through the entire Hainan Island from the east to the west and the central line, passengers can arrive at Haitang Bay through Shanghai Expressway in 20 minutes and Sanya Phoenix Airport in 60 minutes. Baoting is also known as "China's Best Cultural Eco-tourism Destination", "National Tourism Demonstration Zone", "Hainan Climate Health City (County)", "National Top 100 Health Counties" and "China's Climate Livable City (County)".

## Resources

Outstanding geographical location advantage  
Improvement of transportation infrastructure  
Unique ecological environment  
Abundant tourism resources  
Rich Li and Miao culture  
Traditional Li textile techniques, including spinning, dyeing, weaving and embroidering

## Investment Highlights

Climate health      Tropical fruits and vegetables  
Rain-forest and vacation  
Sports and adventure      Leisure and agriculture  
Cultural creativity      Headquarters economy  
South medicine      Smart economy  
development      Biotechnology innovation



Located in the northwestern area of Hainan and neighboring the Beibu Gulf, Danzhou is the economic, transport, communication and cultural center of western Hainan and also a county with the largest land area and the longest coastline in Hainan.

A Central Western City

**Resources**

- Yangpu Port
- Haihua Island in Hainan
- Danzhou campus of Hainan University
- Chinese Academy of Tropical Agricultural Sciences
- Hainan Movie Academy

**Investment Highlights**

- International logistics service
- Information technology
- Trade and finance headquarters
- Further processing of agricultural products
- Hydrogen fuel cell vehicle
- New chemicals
- High-end medical devices
- island departure engineering equipment
- "Internet + culture + innovation + tourism"



Danzhou



Dongfang

photo by Lin Shifang

Located in the southwest of Hainan and with a total population of 444,500, Dongfang has a land area of 2,272 km<sup>2</sup>, a sea area of 1,823 km<sup>2</sup> and a coastline of 134 km. It is also where Lingang Industrial Park, the Overseas Chinese Economic Zone, the National Nature Reserve for Datian Thamin, the Macaque Ridge Provincial Nature Reserve, and the Provincial Nature Reserve for black-faced spoonbill.

**Resources**

- Dongfang Lingang Industrial Park
- Basuo Port (Good Deep-water Port, National Class I Open Port)
- Yulinzhou Tourist Scenic Area
- National Rainforest Park
- Huali Valley 4A Scenic Spot (the only 4A scenic spot in the west line of Hainan)
- Exianling
- World Longevity City
- Oriental Li Brocade
- Nanyang Arcade

**Investment Highlights**

- Dongfang Datian Airport
- Urban Commercial Circle in Coastal Area
- Post stations of roundabout tourist highway
- New petrochemical materials
- Marine equipment manufacturing
- Clean energy and low-carbon environmental protection industry
- Modern logistics
- Tourism industry
- High-efficiency agriculture with tropical characteristics

An International Coastal  
Park City Ideal for Living,  
Working and Traveling

Located in the northwest of Hainan Island and with a total area of 1,317 km<sup>2</sup>, Lingao boasts several fine natural ports such as Jinpai, Xinying, Diaolou and Huanglong, which gives it outstanding conditions for mariculture and marine fishing and makes it an important fishery town in Hainan.

Hainan's Largest  
Marine Fishery Center

**Resources**

- Lingao Jinpai Port
- New types of the tropical construction industry cluster
- Modern aviation technology industrial park
- Modern tropical fishery and farming demonstration zone
- International coastal cities of leisure experience zone
- Lingao "Red Tourism" resort

**Investment Highlights**

- Marine fishery
- Agricultural exhibition
- Prefabricated building
- Warehouse and logistics
- Air transportation of goods
- Aviation-focused exhibition
- Tourist equipment production
- High-efficiency agriculture with tropical features
- Processing and logistics for agricultural products
- Cultural tourism
- Leisure tourism
- Rural tourism



Lingao



Changjiang

Located on the west border of Hainan and neighboring the Beibu Gulf, Changjiang County has a total land area of 1,620 km<sup>2</sup>, a sea area of 867 km<sup>2</sup> and a coastline of 65.97 km. It is composed of 8 towns and has a population of 254,000, about one-third of which is Li in ethnicity.

**Resources**

- Clean Energy Hi-tech Industrial Park
- Qizi Bay National Marine Park
- Bawang Ridge National Forest Park
- Shilu Iron Mine National Mine Park
- Haiwei National Wetland Park

**Investment Highlights**

- Recycling economy
- Zero carbon manufacture
- Resort and health services
- All-for-one year-round tourism
- Nuclear power modern marine industry
- Processing and logistics of agricultural products
- Nuclear-power-related industries and new materials
- Logistics and processing of modern agricultural products
- Marine fishery
- Healthcare base
- Water theme park



The Cornucopia of Hainan

Located on the east coast of Hainan, Qionghai has a total land area of 1,710 km<sup>2</sup> and a sea area of 1,530.8 km<sup>2</sup>. It has 521,400 permanent residents and 550,000 population living in 28 countries and regions or in Hong Kong, Macao and Taiwan, which gives the city titles such as “a town of culture”, “a hometown for overseas Chinese” and “a town of civilization”.

### Resources

Boao International Airport  
Boao Forum for Asia International Convention Center  
Boao Lecheng International Medical Tourism Pilot Zone  
Dalu Agricultural Product Deep Processing Zone  
Qionghai National intelligent network connection  
National experimental zone for opening-up and cooperation in agriculture

### Investment Highlights

Deep processing of agricultural products  
Conference and exhibition  
Healthcare  
Aviation service  
High-tech industry  
Tourism



## Qionghai



## Wanning

Wanning used to be called “Wanzhou” in ancient times. It is located on the southeast coast of Hainan Island, with a land area of 1,901 km<sup>2</sup>, a sea area of 2,770 km<sup>2</sup> and a coastline of 109 km. Wanning is famous as “the home of longevity”, “a world-class surfing resort”, “an areca nut origin in China” and “a town of calligraphy in China”. It was rewarded with the title “a city with a nice investment environment” in 2021.

### Resources

Xinlong Health Tourism Industrial Park  
Areca-nut Industrial Park  
Shimei Bay – Shenzhou Peninsula Tourist Area  
Sun Moon Bay Surfing Town  
Shanqin Bay Resort  
Wuchang Port Economic Zone  
Liji New-type Industrial Park  
Industrial Aquaculture Park

### Investment Highlights

High-efficiency agriculture with tropical features  
Energy-saving and eco-friendly industry  
Tourism  
Marine fishery



Located in the west-central area of Hainan Province at 18 degrees north latitude, Baisha County has a tropical humid monsoon climate with an average annual temperature of 22.7°C. It has a population of 195,000 and a total area of 2,117.2 km<sup>2</sup> with an 83.47% forest coverage. Its regional development target is known as “three zones, one base and one park”. Three zones: Hainan Township Modernization Demonstration Zone, Hainan FTP Demonstration Zone for Environmental Protection, Central Hainan Ecological and Cultural Tourism Demonstration Zone. One base: Central Hainan Ecological Agriculture Base. One park: Hainan Free Trade Port Central Park.

### Resources

Meteor Crater Tea Garden Town  
The Beauty Peak Baisha Uprising Relics  
Qiongya Team Relics  
Jiujia Ridge Hongkan Waterfall  
Intangible cultural heritages such as Li Jin double-sided embroidery

### Investment Highlights

Sports and culture-related tourism  
Modern agriculture  
E-commerce  
Agricultural and forest product processing



## Baisha



## Wuzhishan

Wuzhishan is located in the south-central area of Hainan Island and is named after the highest mountain on Hainan Island. It is also an inhabited area of ethnic minorities in central Hainan.

### Resources

Yahu Terraced Fields  
A'tuo Ridge Scenic Area  
Wuzhishan National Nature Reserve

### Investment Highlights

Tourism + Culture  
Tourism + Sports  
Tourism + Healthcare  
Tourism + Agriculture  
Tourism + Education  
Biopharmacy Health-related industry  
Modern logistics  
High-efficiency agriculture in tropical mountains



# Business Environment



photo by Feng Shuo

## Business Environment

### Hardware & Software Integrated

- **Software: Business Environment is optimized.** Hainan aims to give more convenience to investors, simplify the approval process of production and operations, improve the business environment for inward investment, lower the threshold for start-ups, improve the quality and efficiency of corporate-related services, and build long-term mechanisms to improve the business environment.
- **Hardware: Law of the People's Republic of China on the Hainan Free Trade Port**
- On December 13, 2022, Hainan established **the first Business Environment Construction Department in China**. The provincial business environment construction department combines the responsibilities of the provincial government's e-government office, the provincial development and reform commission, the provincial government service centre, the provincial big data management bureau and other departments, responsible for coordinating and promoting the business environment, government services, data sharing, social credit "one four sides" construction.

### Registration

- Service is available at the "e-registration" online platform and the designated service window.
- **Registration can be completed in one working day**, in which 0.5 working days are used for enterprise registration and 0.5 are used for employee insurance, housing fund registration, company seal preparation and invoice application.
- All application procedures are **digitized** without requiring hard copies of any materials.

### Foreign Investment

- **Adopt the most open measures of foreign investment access in China (the negative list system)** that anchors international standards to facilitate free and convenient investment.
- **The Special Management Measures for Cross-border Service Trade at Hainan Free Trade Port (Negative List) (2021 Edition)** is the first negative list in the field of cross-border service trade in China, highlighting China's commitment to deepening its opening-up policies.
- Support the establishment of various R&D centers, innovation centers and technical centers by foreign-owned enterprises to motivate the commercialization of global advanced technologies.

### Talent Services

- **Measures to Verify High-end Talents in Hainan Free Trade Port** were published to offer guidance for high-end and urgently needed talent qualifications in Hainan Province.
- A "single window" for talents is set up to offer convenient services to talents.
- **Standards of High-end, Specialized and Urgently Needed Foreign Talents in Hainan Free Trade Port (2020 – 2024 Trial Edition)** and **Interim Regulations of Work Permit for Overseas Talents in Hainan** are issued to enable "one-stop" approvals for work permits and residence permits of foreigners in Hainan and corresponding service windows are set in key industrial parks.

## Investment Services

### Project Approval

Establish an online approval & regulation platform for investment projects and construction projects.

- Categorize project registration into approval-required projects, confirmation-required projects and record-required projects.
- Categorize project application into construction projects (e.g. real estate, private residence, industrial plants, Municipal service roads and bridges) and non-construction projects (e.g. PV power system, land rearrangement, farmland improvement and afforestation)

### Transparency

- **Agriculture:** hold conferences to facilitate the sound development of new-type agricultural business entities to revitalize rural economy.
- **Industry:** enable data sharing between the government and enterprises and big data applications, exploring the commercialized operations of data.
- **Tourism:** enable data sharing between the government and enterprises; conduct online and offline quantitative evaluations of tourist service platforms and institutions.

## Credit System

### Hainan Corporate Credit Information Publication System

- Offering reporting, publicity, inquiry and complaint functions for market entities including enterprises, specialized farmers cooperatives and individually-owned businesses.
- Connected to the national individually-owned business development service network and small & micro enterprise list.

## Patents

### Eligible through the China Patent Application website

- **8,000 yuan/item** rewards for patents authorized in China with an address in Hainan Province;
- 100,000 yuan/item rewards for **GI protection products or products with GI brands**;
- 100,000 yuan/item rewards for **plant variety rights** granted by national authorities and reviewed by the corresponding provincial departments.

## Land supermarket

### Unified Management of Classified Land

- Through "land supermarket + replacement of idle land", solve the problems of "waiting for the land required to carry out the projects" and "the land remaining idle".
- establish and implement the whole process system of "project planning + land supermarket + investment attraction".

## Guaranteed Discount Loans for Start-ups

### Hainan initiated the Regulations on Guaranteed Discount Loans for Start-Ups (Trial Version) to encourage entrepreneurship and employment.

- Increase the amount limit of guaranteed discount loans to no higher than 300,000 yuan for individuals and no higher than 3 million yuan for small and micro enterprises.
- Remove the counter-guarantee requirement for guaranteed individual start-up loans of 100,000 yuan or below.
- Loans can be applied from a local bank of the start-up program.



## Superimposed Effect · RCEP and Free Trade Port

### I. What is RCEP

The *Regional Comprehensive Economic Partnership* (RCEP), signed by 15 countries, namely Indonesia, Malaysia, the Philippines, Thailand, Singapore, Brunei, Cambodia, Laos, Myanmar, Vietnam, China, Japan, Republic of Korea, Australia and New Zealand, is the largest and most important free trade agreement in the Asia-Pacific region.

RCEP consists of 20 chapters, covering market opening in four aspects: trade in goods, trade in services, investment and temporary movement of natural persons. The core of RCEP is to strengthen market opening in trade in goods, trade in services, investment and movement of people, especially to make a major breakthrough in tariffs and offer a "gradual" zero tariff policy. According to the agreements reached so far, the main achievements are embodied in the following four aspects:

First, 90% of goods traded between the participating countries will enjoy zero tariffs.

Second, on the basis of the *WTO Agreement on Trade-Related Aspects of Intellectual Property Rights*, RCEP Intellectual Property comprehensively improve the overall protection level of intellectual property rights in the region. While fully respecting the development level of different members in the region, RCEP Intellectual Property provides a balanced and inclusive scheme for the protection and promotion of intellectual property rights in the region, which will be conducive to regional innovation cooperation and sustainable development.

Third, the access to trade and cross-border investment has been expanded. Uniform rules of origin have been applied to allow the calculation of product value added within RCEP.

Fourth, new rules for trade in services and e-commerce facilitation have been added.

### II. Superimposed effect of RCEP and Hainan Free Trade Port Policies

On November 17, 2022, the Department of Commerce of Hainan Province released **the List of Hainan's Competitive Export Products under RCEP, the List of Hainan's Competitive Import Products under RCEP and the List of Competitive "Zero-Tariff" Products of Hainan Free Trade Port** to help enterprises tap the tariff concession dividends under RCEP and to give full play to the superimposed effect of RCEP and Hainan Free Trade Port policies.

**The List of Hainan's Competitive Export Products under RCEP** mainly focuses on export. By comparing the tax reduction promises made by countries to RCEP. Based on the industrial situation of Hainan, 695 categories with export advantages for Hainan mainly in electromechanical, textile, pharmaceutical and chemical industries have been selected.

**The List of Hainan's Competitive Import Products under RCEP** mainly focuses on import. By comparing the different tax reduction commitments made by China to other countries to RCEP. Based on the actual import situation of Hainan, 241 categories with import advantages in Hainan mainly in textile, electromechanical products, base metals and products, clocks, medical equipment, chemical products and other industries have been selected.

**The List of Competitive "Zero-Tariff" Products of Hainan Free Trade Port** mainly focuses on the comparison between the three "zero tariff" lists of Hainan Free Trade Port and RCEP. There are 1,674 categories of competitive "zero-tariff" products of Hainan Free Trade Port, including 92 categories of competitive vehicle and yacht products, 241 categories of competitive raw and auxiliary material products, and 1,341 categories of competitive production equipment for own use.

### III. Achievements of RCEP in Hainan

The scale of goods trade between Hainan and RCEP member countries has grown rapidly. In 2022, the import-export volume between Hainan and other RCEP members hit 71.2 billion yuan, up by 23.7% year on year. The number was 16.4 percentage points ahead of the national average and 35.4% of the provincial total. Import volume was 47.78 billion yuan, up by 1.9% year on year; export volume was 23.4 billion yuan, up by 119.4% year on year. Mechanical and electrical products, high-tech products, and basic organic chemicals are among the fast-growing product types.

More and more enterprises from RCEP member countries are stepping up their presence in Hainan. In 2022, Hainan received a total investment of 844.5 million yuan from RCEP members and registered the founding of 196 new foreign-invested enterprises majorly from Singapore, Australia, Japan, Korea, and Thailand. Among the investing countries, Cambodia, Japan, Korea, and Australia increased their investment by 3212.3%, 565.9%, 548.6%, and 86.9% respectively.

Many domestic enterprises have taken advantage of the "going global" policy of Hainan Free Trade Port to set up foreign investment platforms in Hainan and invest in RCEP member countries. In 2022, 53 enterprises in Hainan registered their overseas direct investment to RCEP member states, up by 47.2% year on year; actual investment to RCEP member states was 981 million US dollars, up by 289.2% year on year and accounting for 51.8% of the provincial total. Major destinations for investment include Indonesia, Singapore, Vietnam, and Malaysia. And manufacturing, mining, wholesaling, and retailing are among the invested sectors.

### IV. RCEP Enterprise Service Centre of Hainan Free Trade Port

On September 23, 2022, the **"RCEP Enterprise Service Centre of Hainan Free Trade Port"** was inaugurated in Haikou and Beijing.

The RCEP Enterprise Service Centre of Hainan Free Trade Port will provide more precise services by service area, service enterprise and investment demand of service enterprise.

**Provide advice on rules and policies.** Set up a RCEP enterprise service line under Hainan Free Trade Port Global Investment Service Hotline 4008-413-413 to provide consultation services on RCEP rules and Free Trade Port policies, as well as trade and investment advice for enterprises.

**Serve the two-way investment of enterprises.** In the light of the development orientation of Hainan's four key industries, help enterprises from RCEP member countries settle in Hainan and share the dividends of China's new round of reform and opening-up. Help Chinese enterprises actively use the "going global" policy of Hainan Free Trade Port to explore the markets in RCEP member countries.

**Build a communication platform.** Encourage RCEP member countries to actively participate in China International Consumer Products Expo, help them enter the Chinese market with high-quality products, and assist Chinese products and services to enter RCEP member countries.

▶ Scan code and download the three lists





## 投资海南 我们为企业跑

WE RUN FOR YOUR BUSINESS

Hainan Provincial Bureau of International Economic Development (Hainan IEDB) is a government agency established by the Hainan Provincial Government on April 11, 2019 and authorized by the Hainan Government to facilitate foreign trade and investment, provide professional services to global enterprises and exhibitions, and establish overseas representative offices. With a working mechanism of "horizontal linkage and vertical coordination", Hainan IEDB works with government departments and industrial parks to offer investors professional services and solutions to various difficulties and problems in project implementation, building a one-stop service platform for global investors with superb experience.

Global Investment  
Service Hotline

4008-413-413

Email Address

4008413413@investhainan.cn

Official Website

www.investhainan.cn



Contact Hainan is affiliated to Hainan Provincial Department of Commerce, a government department responsible for regulating domestic and foreign trade, global economic and technological cooperation and inward investment in Hainan. As the founder of the website and to facilitate the construction of HFTP, the Department of Commerce established the online investment and talent platform, offering first-class services and efficient management to leading enterprises and talents from across the world in Hainan.



## 中国国际消费品博览会 CHINA INTERNATIONAL CONSUMER PRODUCTS EXPO

Hotline

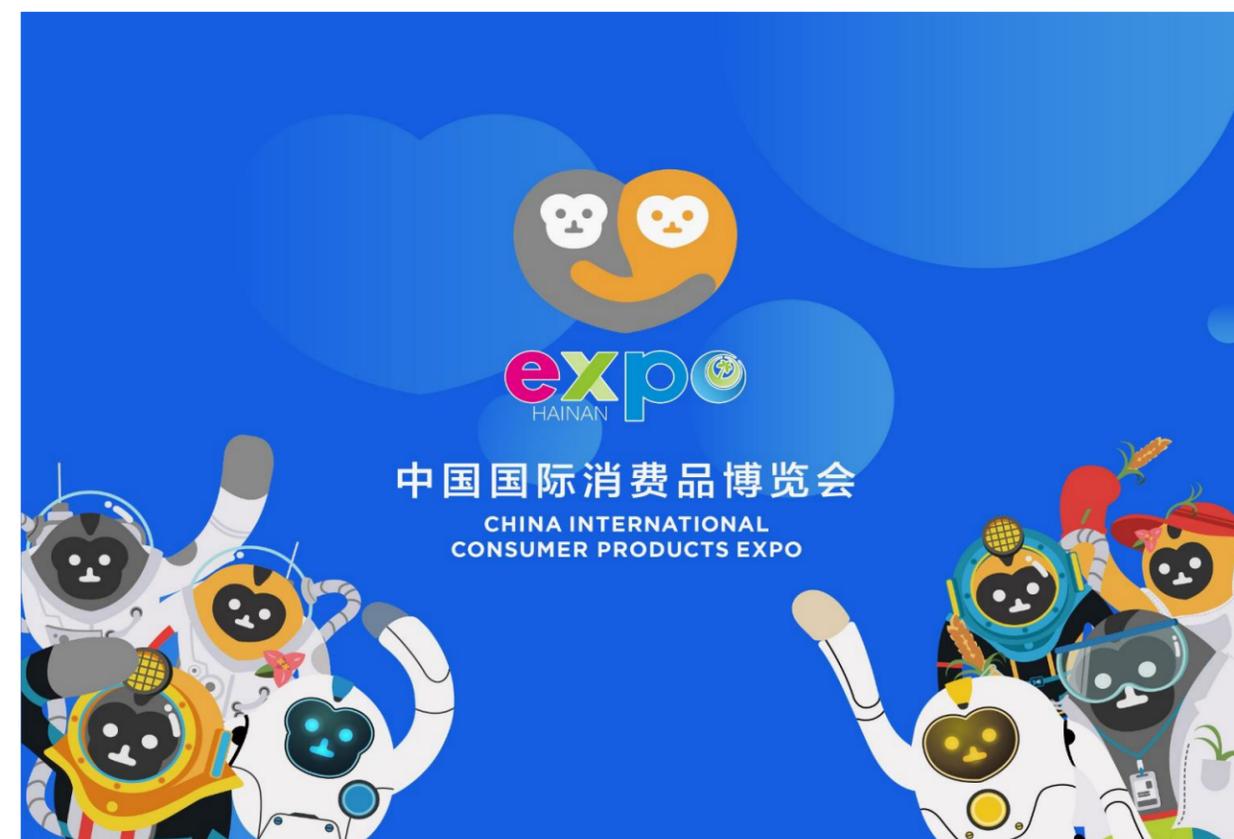
4008-413-413

Host

Ministry of Commerce of People's Republic of China The People's Government of Hainan Province

Organizer

Trade Development Bureau of the Ministry of Commerce Hainan Provincial Bureau of International Economic Development



Holding the China International Consumer Products Expo is an important action to follow the important instructions made by General Secretary Xi Jinping and the guiding opinions of the central government on deepening the reform and opening up in Hainan in an all-round way, and an important move to implement the Master Plan for the Construction of Hainan Free Trade Port. It is also an important starting point for building an international tourism consumption center, bringing together quality consumer products resources, optimizing domestic market supply, building a new favored place for opening wider to the world, and raising the international influence of Hainan Free Trade Port.

## Investment in Hainan

## Regional Contacts

## Haikou

Contact: Luo Wenjuan, Lin Mengyi  
Employer: Haikou International  
Investment Promotion Bureau  
Tel.: 17766933798, 19808955064

## Ding'an

Contact: Fu Danzhu  
Employer: Development and  
Reform Commission of Ding'an  
County  
Tel.: 0898-63838288

## Lingshui

Contact: Zhang Liyan  
Employer: Lingshui International  
Investment Promotion Bureau  
Tel.: 4009-180-180

## Dongfang

Contact: Zhou Ling  
Employer: Investment Promotion  
Service centre of Dongfang City  
Tel.: 0898-25520880

## Qionghai

Contact: Yang Haijian  
Employer: Investment Promotion  
Bureau of Qionghai City  
Tel.: 13337636339

## Baisha

Contact: Wu Jijingzi  
Employer: Investment Promotion  
and Business Service centre of  
Baisha County  
Tel.: 0898-27715516,  
15500925656

## Chengmai

Contact: Liao Mingming  
Employer: Investment Promotion  
Bureau of Chengmai County  
Investment promotion service  
hotline: 0898-67625033

## Sanya

Contact: Zuo Shu  
Employer: Investment Promotion  
Bureau of Sanya City  
Tel.: 4009-520-520,  
13883229016

## Baoting

Contact: Miao Rui  
Employer: Special Team for  
Investment Promotion and Key  
Projects in Baoting County  
Tel.: 15607600158

## Lingao

Contact: Fang Weiling  
Employer: Investment Promotion  
Service centre of Lin'gao County  
Tel.: 13398902530

## Wanning

Contact: Huang Xuqing  
Employer: Investment Promotion  
Office of Wanning City  
Tel.: 15298926351

## Wuzhishan

Contact: Jiang Mingjie  
Employer: Tourism, Culture,  
Radio, Television and Sports  
Bureau of Wuzhishan City  
Tel.: 13976333756

## Wenchang

Contact: Wu Yushun  
Employer: Investment Attraction  
and Promotion Service centre of  
Wenchang City  
Tel.: 13976567663

## Ledong

Contact: Zhang Naifen, Liang Dewu  
Employer: Investment Promotion  
Service centre of Ledong County  
Tel.: 13519878019, 18889737352

## Danzhou

Contact: Li Xuefang  
Employer: Modern Service Industry and  
Investment Promotion Bureau of  
Danzhou  
Tel.: 13036006187

## Changjiang

Contact: Liang Mengshi  
Employer: Investment Promotion  
Service centre of Changjiang County  
Tel.: 13637501000

## Tunchang

Contact: Peng Fei  
Employer: Investment Promotion  
Service centre of Tunchang County  
Tel.: 18389802111

## Qiongzong

Contact: Fan Xingyao  
Employer: Qiongzong Investment  
Promotion centre  
Tel.: 17889985037

## Investment in Hainan

## Contacts of Key Industrial Parks

## Yangpu Economic Development Zone

Contact: Ms. Zeng, Ms. Lin  
Tel.: 0898-28826502, 0898-28810168

Boao Lecheng International Medical Tourism  
Pilot Zone

Contact: Chen Xi  
Tel.: 13518853960

## Haikou Jiangdong New Area

Contact: Chen Jingyu, Chen Jianjun  
Tel.: 18889264265, 18634015377

Haikou National Hi-Tech Industrial  
Development Zone

Contact: Ms. Liu  
Tel.: 4008-51-8888

## Haikou Comprehensive Bonded Zone

Contact: Zeng Weiyang  
Tel.: 0898-67204908, 13823179584

Lingao Golden Port Economic Development  
Zone

Contact: Zhu Hesong 13034993877  
Li Leiqiushi 18289550926  
Lin Qing 19524923134

## Sanya Central Business District

Contact: Li Wanyao  
Tel.: 0898-88660611

## Wenchang International Aerospace City

Contact: Liu Nian, Wu Jinjin  
Tel.: 13976790731, 18612693663

Lingshui Li'an International Education  
Innovation Pilot Zone

Contact: Ms Long, Ms Wu  
Tel.: 0898-83302853

## Hainan Resort Software Community

Contact: Nie Chengtao, Ms. Lyu  
Tel.: 4008877971, 18608949567

## Haikou Fullsling Internet Industrial Park

Investment promotion hotline: 400-001-1855

Sanya Yazhou Bay Science and Technology  
City

Contact: Liu Yang  
Tel.: 13118965492

## Dongfang Lingang Industrial Park

Investment promotion hotline : 0898-  
25520880

# Key Hainan Free Trade Port Policies

## Guiding Principles

Guiding Opinions on Supporting Hainan for Comprehensively Deepening Reform and Opening-up (the Central Committee of the CPC and the State Council, April 11, 2018)

Master Plan for the Construction of Hainan Free Trade Port (the Central Committee of the CPC and the State Council, June 1, 2020)

Hainan Free Trade Port Law of the People's Republic of China (the Standing Committee of the National People's Congress, June 10, 2021)

## Tax Policies

1. Circular about Individual Income Tax Policy for High-End and Urgently Needed Talents at Hainan Free Trade Port (MOF and STA, June 23, 2020)

**The individual income tax rate is capped at 15 percent for 'high-end' and 'urgently needed' talents working at the Hainan Free Trade Port.**

[\[Supporting Policies\]](#)

Interim Measures of List Management for High-end and Urgently-needed Talents Enjoying Hainan Free Trade Port's Preferential Policies on Personal Income Tax (the Hainan Government, August 26, 2020)

Circular about Implementing Income Tax Preferential Policies for High-end and Urgently-needed Talents at Hainan Free Trade Port (Department of Finance of Hainan Province, etc., December 15, 2020)

2. Circular about Preferential Corporate Income Tax Policy for Hainan Free Trade Port (MOF and STA, June 23, 2020)

**Enterprises in encouraged industries and engaging in substantive operations are entitled to Corporate Income Tax at a reduced tax rate of 15 percent.**

[\[Supporting Policies\]](#)

Announcement on Preferential Corporate Income Tax Policy for Hainan Free Trade Port (Hainan Provincial Tax Service, July 31, 2020)

Announcement on Preferential Tax Policy for Enterprises in Encouraged Industries and Engaging in Substantive Operations at Hainan Free Trade Port (Hainan Provincial Tax Service, etc., March 5, 2021)

Corporate Income Tax Preferential Catalog for Enterprises Engaging in Tourism, Modern Services and High-tech Industries at Hainan Free Trade Port (MOF and STA, March 18, 2021)

3. Announcement on island departure Duty-free Shopping Policy in Hainan (MOF, the General Administration of Customs, and STA, June 29, 2020)

**island departure shopper enjoys an annual quota of 100,000 yuan, unlimited times; the number of categories is increased by 7 including consumer electronics; the single tax-free purchase regulation only applies to cosmetics (30 items), cell phones (4 items) and liquor (up to 1,500 ml); all business entities with a tax-free product distribution qualification can equally participate in the island departure duty-free business on Hainan Island.**

4. Circular on the "Zero Tariff" Policy of Hainan Free Trade Port for Production Equipment for Self-use Purpose (MOF, the General Administration of Customs, and STA, March 4, 2021)

**The production equipment imported for self-use purposes by enterprises registered in Hainan Free Trade Port and having independent legal personality is exempt from duties, import value-added tax and consumption tax, except for the commodities that are not eligible for exemption from taxes as explicitly prescribed in laws, regulations and relevant provisions or whose import is prohibited by national provisions, as well as the equipment listed in the Negative List of Production Equipment for Self-use Purpose Entitled to the "Zero Tariff" Policy of Hainan Free Trade Port attached to the Circular.**

[\[Supporting Policies\]](#)

Circular on Adjusting the "Zero Tariff" Policy of Hainan Free Trade Port for Production Equipment for Self-use Purpose (MOF, the General Administration of Customs, and STA, February 14, 2022)

Implementing Measures of the Customs for the "Zero Tariff" Policy for the Production Equipment for Self-use Purposes in Hainan Free Trade Port (Trial Version) (the General Administration of Customs, March 4, 2021)

5. Circular on the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Raw and Materials (MOF, the General Administration of Customs, and STA, November 11, 2020)

**A list of 169 items with their 8-digit HS Codes covering agricultural products (e.g. coconuts, etc.), industrial raw materials (e.g. coal and petroleum oil, etc.), chemical raw materials (e.g. xylene, methanol, etc.), preformed-bars for drawing optical fiber, and newly added items such as fresh durian, vinyl chloride, and aircraft parts and components are exempt from duties, import value-added tax and consumption tax.**

[\[Supporting Policies\]](#)

Regulatory Rules on the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Raw and Materials (the General Administration of Customs, November 30, 2020)

Circular on Adjusting the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Raw and Materials (MOF, the General Administration of Customs, and STA, December 24, 2021)

## Tax Policies

6. Circular on the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Means of Transportation and Yachts (MOF, the General Administration of Customs, and STA, December 25, 2020)

**Means of transportation and yachts on the List of "Zero-tariff" Vehicles and Yachts in Hainan Free Trade Port imported by qualified enterprises at the Hainan Free Trade Port are exempt from import duties, import VAT and consumption tax.**

[\[Supporting Policies\]](#)

Implementation Measures of the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Means of Transportation and Yachts (Trial Version) (the General Administration of Customs, January 5, 2021)

Circular on Issuing the Regulations on the "Zero Tariff" Policy of Hainan Free Trade Port for Imported Means of Transportation and Yachts (the Hainan Government, December 30, 2020)

Announcement Concerning Issues Related to Confirmation of Enterprises Qualified for Importing Means of Transportation and Yachts Enjoying the "Zero Tariff" Policy of Hainan Free Trade Port (Department of Transport of Hainan Province, February 8, 2021)

Circular on Issuing the Detailed Regulations on Commercial Vehicles Enjoying the "Zero Tariff" Policy of Hainan Free Trade Port (Trial Version) (Department of Transport of Hainan Province, July 26, 2021)

7. Circular on the Tax Rebate Policy at Port of Departure of Hainan Free Trade Port (MOF, the General Administration of Customs, and STA, January 5, 2021)

**Cargo containers of goods shipped and declared for export by an eligible export enterprise from a port at the place of shipment (the port of shipment), carried by an eligible transport enterprise, transited through customs directly by waterway or stopping over at a designated port (port of call) and leaving China from Hainan's Yangpu Port (port of departure). The type of tax rebate is a value-added tax.**

8. Circular on the Policy of Hainan Free Trade Port on Refueling Domestic Ships with Both Domestic and Foreign Trade Goods on Board with Bonded Oil and Locally Produced Fuel Oil (MOF, the General Administration of Customs, and STA, February 26, 2021)

**Domestic ships with both domestic and foreign trade goods on board which transit at Yangpu Port are allowed to refuel with bonded oil required for the voyage, or export tax rebate could be claimed if the ships refuel with locally produced fuel oil for the voyage at Yangpu Port. The tax-free oil required for the voyage refueled with by domestic ships in this article is exempt from duties, value-added tax and consumption tax.**

[\[Supporting Policies\]](#)

Circular on Issuing the Interim Measures of Bonded Oil for Ships at Hainan Free Trade Port (the Hainan Government, December 14, 2021)

9. Circular on Policies Concerning the Value Added Tax on Global Transportation Ships at Hainan Free Trade Port (MOF, MOT and STA, September 3, 2020)

**Apply the value-added tax rebate policy to domestically built ships registered at Yangpu Port of China and engaged in global transportation and transportation in Hong Kong, Macao and Taiwan.**

[\[Supporting Policies\]](#)

Regulations on Value-Added Tax Rebate for Global Transportation Ships (STA, December 2, 2020)

10. Notice on the Favorable Taxation Policies for Import Exhibits Sold during the Exhibition Period of China International Consumer Products Expo (MOF, STA, and the General Administration of Customs, April 26, 2021)

**The import exhibits not exceeding the specified upper limit sold during the exhibition period of Hainan Expo are exempt from import duties, import value-added taxes and consumption taxes.**

11. Interim Measures of the Customs for the Collection and Administration of the Taxes on the Domestic Sales of Goods with Added Value from Processing in the Yangpu Bonded Port Area (the General Administration of Customs, July 8, 2021)

**Goods produced by enterprises engaged in encouraged industries in specific regions (the Yangpu Bonded Port Area, Haikou Comprehensive Bonded Area, and Haikou Airport Comprehensive Bonded Area) that do not contain imported materials and parts or contain imported materials and parts and have the added value from processing more than 30% are exempt from import tariffs when sold outside the area within the territory of China.**

[\[Supporting Policies\]](#)

Interim Measures for the Collection and Administration of the Taxes on the Domestic Sales of Goods with Added Value from Processing in the Yangpu Bonded Port Area (Haikou Customs, July 13, 2021)

12. Circular on the Policy of Hainan Free Trade Port on Refueling Flights Entering and Leaving the Island with Bonded Aviation Oil (MOF, the General Administration of Customs, STA, CAAC, July 8, 2021)

**Domestic flights entering and leaving Hainan Island are allowed to be refueled with bonded aviation oil at the officially open national aviation ports within the island; such bonded aviation oil is exempt from customs duties, value-added tax and consumption tax; those who voluntarily intend to pay the import-related value-added tax may declare the same during the customs clearance.**